# Audited Financial Statements DECEMBER 31, 2016 AND 2015

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### INDEPENDENT AUDITORS' REPORT To the stockholders and Directors of Megacable Holdings S.A.B. de C.V. and subsidiaries

# Opinion

We have audited the consolidated financial statements of Megacable Holdings, S.A.B. de C.V. and its subsidiaries, which comprise the consolidated statement of financial position as of December 31, 2016, and the related consolidated statements of comprehensive income, of changes in equity and of cash flows for the year then ended and the notes to the consolidated financial statements, which include a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Company as at December 31, 2016, and its financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board (IFRS).

# Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the Ethics Standards of Mexican Institute of Public accountants together with other requirements applicable to our audit in Mexico. We have fulfilled our other ethical responsibilities in accordance with those requirements and standards. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion

# Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters..

# Key audit matter

### Timely recognition of revenue pertaining to the Cable and Internet segment

As mentioned in Note 25 to the consolidated financial statements (Segment Reporting), the cable and internet segments represent a significant part of the Company's income in 2016. The cable and internet segments include operation of a multiple cable and internet service system in Mexico and of telecommunications facilities, through optic fiber and coaxial cable, covering certain cities and regions of the country.

Revenue from the cable segment stems mainly from monthly rent on the following packages: conecta, basic, premier and high definition channels, as well as from installation fees, pay per view and other related charges, and as for the internet segment, revenue stem mainly from monthly rent charged to customers of the residential and business sectors, as well as from installation fees.

During our audit, we focused on these items due mainly to the In particular, our audit work focused on relevant premises such importance of revenue from the cable and internet segments as the discount rate, percentages of growth in sales, pretax (\$12.4 thousand million at December 31, 2016), and because results, interest, depreciation and amortization (EBITDA) and a) of the risk of failure to recognize said revenue in the proper the capital structure. period due to the high number of subscribers; b) the services How the matter was cover different terms; c) invoices are not necessarily issued approached during our audit when the services are rendered; d) there are certain procedures and manual records involved in this process.

In particular, we have concentrated our audit efforts on verifying that revenue is recognized in the period in which the cable or internet services were rendered.

### Assessment of goodwill impairment:

subscribers, as well as revenue recognition pertaining to services As mentioned in Note 4.1.2 of the consolidated financial rendered yet to be invoiced or collected. statements "Accounting estimations and judgments", the Company annually estimates the recovery value of its cash-We obtained a breakdown of the amounts corresponding to generating units (UGE from Spanish) to determine whether or services rendered yet to be invoiced and collected at December not its goodwill is impaired. 31, 2016. On a selective basis, we recalculated the amounts used, the data (information on the customer, service type and term, rates and term covered) obtained from the respective contracts.

During our audit, we focused on this item due mainly to the materiality of the book value of goodwill (\$4.3 thousand million at December 31, 2016) and because Company Management must make significant judgments to determine the recovery Additionally, with the support of our systems experts, we value of the Group's UGE, of which the most relevant are Bajío, obtained a breakdown of income from cable and internet Occidente, Centro, Pacífico, Sureste and TCO, thus involving television services charged and invoiced in advance at December estimations of future business results and the discount rate 31, 2016 and 2015. applied to related future cash flow forecasts.

We evaluated and tested the design and operating effectiveness of the controls pertaining to revenue recognition of the cable and internet segments, including Management's review and authorization of the amounts invoiced and/or collected from customers that were recorded as deferred income (liability) due to the fact that the services have not been provided to the We selected a sample of subscribers to compare said list's Moreover, we have compared, with the support of valuation experts: information, as follows: a) date of issuance of the invoice, b) the days or months for which cable and internet services have not yet been provided, with the starting and ending dates of the agreement, as well as the invoice issued, c) the total amount paid for the cable and internet services with the price established in the contracted package and the invoice issued and d) the date of payment with the subscriber's receipt of payment.

We obtained a breakdown of the journal entries made during the year, to identify unusual items recorded manually, that could impact revenue recognition.

prepared by Company Management, and the processes used to prepare them, as well as compared them with the business plans approved by Management.

We considered and evaluated, with our experts' support, the projections provided by Management, according to the historical figures and expectations for growth of the industry in which the Company operates. Moreover, we evaluated and checked whether or not all relevant UGE were identified, including allocation of goodwill among them.

figures budgets for the prior year, to determine whether or not any of the assumptions included in the projections could be considered to be very optimistic.

We also obtained and discussed with Management, for all relevant UGE, the calculations corresponding to sensitization periods under the income approach, which is used by Management in determining the recovery value and we considered the related disclosures in the notes.

- The discount rate used with market rates according to information pertaining to public companies in the industry.
- The sales growth percentage, EBITDA and capital structure with information pertaining to the telecommunications industry market.

## Other Information

Management is responsible for the other information. The other information comprises the annual report presented We have evaluated and considered future cash flow projections to Comisión Nacional Bancaria y de Valores (CNBV): and the annual information presented to shareholders, but does not include the financial statements and our auditor's report thereon, which will be issued after the date of this report.

> Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether We compared the actual results for the current year with the the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

> When we read the other information not yet received, we will issue the report required by the CNBV and if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance and, if required, describe the issue in our report.

# Responsibilities of Management and Those Charged with Governance for the Consolidated **Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standards and for internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

# Auditors' Responsibilities for the Audit of the Consolidated **Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the

date of our auditor's report. However, future events or as a going concern.

- of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- the financial information of the entities or business activities within the Company and subsidiaries to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Company and subsidiaries audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

consolidated financial statements or, if such disclosures We also provide those charged with governance with a are inadequate, to modify our opinion. Our conclusions statement that we have complied with relevant ethical are based on the audit evidence obtained up to the requirements regarding independence, and to communicate with them all relationships and other matters that may conditions may cause the Company to cease to continue reasonably be thought to bear on our independence, and where applicable, related safeguards.

• Evaluate the overall presentation, structure and content From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or • Obtain sufficient appropriate audit evidence regarding when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

> The engagement partner on the audit resulting in this independent auditor's report is Oscar A. Barrera Godínez.

### PricewaterhouseCoopers, S.C.

### C.P.C. Oscar A. Barrera Godínez

Audit Partner

Guadalajara, Jalisco, April 28, 2017

### Consolidated statements of financial position December 31, 2016 and 2015 (Figures in thousands of pesos)

### Assets

CURRENT ASSETS:

Cash and cash equivalents Accounts receivable, net Recoverable income tax Value added tax and others Inventories Total current assets

Properties, networks and equipment, net
Goodwill
Other intangible assets, net
Related parties
Investments in shares in affiliate and joint business
Deferred taxes on profits
Other assets
Total noncurrent assets

### Total assets

Liabilities and stockholders' equity:

CURRENT LIABILITIES

Total current liabilities
Other accounts payable
Income taxes
Related parties
Suppliers
Bank loans
Short-term portion of long-term notes payable

	At decemb	er
Note	2016	2015
2.5 y 5	\$1,148,139	\$2,803,889
2.7у6	2,076,099	1,715,710
	30,862	119,024
	1,022,403	932,285
2.11 y 7	533,040	465,357
	4,810,543	6,036,265
2.12 y 9	21,771,486	17,649,831
2.13 y 10	4,378,397	4,378,397
2.13 y 11	358,331	62,838
24	1,006,900	635,776
2.2 y 8	20,596	-
2.18 y 19	151,294	172,044
4.1.1	77,868	75,228
	27,764,872	22,974,114
	\$32,575,415	\$29,010,379

	\$ 5,613	\$15,994
2.16 y 13	1,567,631	2,172,026
2.15	1,917,052	1,502,731
24	137,043	130,459
2.18 y 19	606,829	606,829
2.15 y 14	687,156	942,407
	4,921,324	5,370,446

### Consolidated statements of financial position December 31, 2016 and 2015 (Figures in thousands of pesos)

Consolidated statements of comprehensive income December 31, 2016 and 2015 (Figures in thousands of pesos)

	At december		
	Note	2016	2015
LONG-TERM LIABILITIES:			
Long-term documents payable		5,901	28,915
Bank loans	2.16 y 13	2,064,572	1,015,858
Related parties	24	701,778	660,010
Employee benefits	2.19 y 15	204,015	193,482
Deferred taxes on profits	2.18 y 19	1,500,662	1,441,604
Total long term liabilities		4,476,928	3,339,869
Total liabilities		9,398,252	8,710,315
STOCKHOLDERS' EQUITY:			
Capital stock	2.20 y 17	910,244	910,244
Net premium on placement of shares	2.20 y 17	2,117,560	2,117,560
Retained earnings	2.20 y 17	18,423,613	15,728,266
Reserve for the repurchase of shares	2.20 y 17	161,845	225,897
Legal reserve	2.20 y 17	488,832	488,832
Total stockholders' equity - controlling portion		22,102,094	19,470,799
		1,075,069	829,265
Non-controlling portion		1,0,0,00,	
Non-controlling portion Total stockholders' equity		23,177,163	20,300,064

The accompanying notes are in integral part of these consolidated financial statements.

(	Cost of services
(	Gross profit
0	Selling expenses
/	Administration expenses
(	Other income - Net
(	Operating income
ŀ	Financial income
ŀ	Financial expenses
F	Equity in the results of joint business
ŀ	Profit before income taxes
	Income taxes
[	Net profit for the period
(	Other comprehensive items:
I	Other comprehensive items: Items that will not subsequently be reclassified to income Actuarial profits and losses, net
(	Comprehensive income for the year
(	Comprehensive income attributable to:
(	Controlling interest
[	Non-controlling interest
[	Net profit attributable to:
(	Controlling interest
[	Non-controlling interest
[	Earnings per basic and diluted share:
	Attributable earnings per common share of the controlling company

CPO income

Service income

The accompanying notes are in integral part of these financ

Lic. Enrique Yamuni Robles CEO

C.P. Luis Antonio Zetter Zermeño

CFO

Lic. Enrique Yamuni Robles CEO

	At december			
Note	2016	2015		
2.23 y 25	\$17,002,426	\$14,556,785		
20	7,392,973	6,552,016		
	9,609,453	8,004,769		
20	4,286,944	3,721,501		
20	450,014	366,862		
	4,736,958	4,088,393		
21	51,467	152,397		
	4,923,962	4,068,803		
22 y 24	238,067	164,720		
22	(365,497)	(242,201)		
8	-	-		
	4,796,532	3,991,322		
2.18 y 19	(677,055)	(708,717)		
	4,119,477	3,282,605		
15	(9,149)	2,918		
	\$4,110,328	\$3,285,523		
	\$ 3,873,673	\$ 3,121,446		
	245,804	161,159		
	\$3,864,524	\$3,124,364		
	245,804	161,159		
2.24 y 18	\$2.25	\$1.82		
2.24 y 18	\$4.50	\$3.64		
al statements.				

### C.P. Luis Antonio Zetter Zermeño CFO

### Consolidated statements of changes in stockholders 'equity December 31, 2016 and 2015 (Figures in thousands of pesos)

	Note	Social stock	Net premiun on placement of shares	Reserve for repurchase of shares	Retained earnings	Legal reserve	Total stockholders' equity controlling interest	Non-controlling interest	Total stockholders ' equity
Balance at January 1, 2015		\$910,244	\$2,117,560	\$257,514	\$13,583,902	\$488,832	\$17,358,052	\$668,106	\$18,026,158
Transactions with stockholders:									
Dividends declared	17				(980,000)		(980,000)		(980,000)
Net sales of own shares	17			(31,617)			(31,617)		(31,617)
Total transactions with stockholders		910,244	2,117,560	225,897	12,603,902	488,832	16,346,435	668,106	17,014,541
Net income					3,121,446		3,121,446	161,159	3,282,605
Total other items of comprehensive income for the year					2,918		2,918		2,918
Comprehensive income					3,124,364		3,124,364	161,159	3,285,523
Balance at December 31, 2015		910,244	2,117,560	225,897	15,728,266	488,832	19,470,799	829,265	20,300,064
Transactions with stockholders:									
Net sales of own shares	17			(64,052)			(64,052)		(64,052)
Dividends declared	17				(1,169,177)		(1,169,177)		(1,169,177)
Total transactions with stockholders		910,244	2,117,560	161,845	14,559,089	488,832	18,237,570	829,265	
Net income					3,873,673		3,873,673	245,804	4,119,477
Total other items of comprehensive income for the year					(9,149)		(9,149)		(9,149)
Comprehensive income					3,864,524		3,864,524	245,804	4,110,328
Balance at December 31, 2016		\$910,244	\$2,117,560	\$161,845	\$18,423,613	\$488,832	\$22,102,094	\$1,075,069	\$23,177,163

The accompanying notes are in integral part of these financial statements.

Lic. Enrique Yamuni Robles CEO

C.P. Luis Antonio Zetter Zermeño CFO

### Consolidated statements of cash flow December 31, 2016 and 2015 (Figures in thousands of pesos)

		At December 31,		
Cash flows from operating activities:	Nota	2016	2015	
Profit before income taxes		\$ 4,796,532	\$3,991,322	
Cost for the period of employee benefits	15	10,532	33,634	
Bad debt reserve	20	90,137	8,669	
Depreciation	9	2,064,194	1,795,880	
Amortization	11	29,451	124,189	
Profit (loss) on the sale of property, systems and equipment	21	12,054	26,524	
Interest receivable	22	(238,067)	(164,720)	
Allowance for obsolete inventories	20	22,482	3,112	
Exchange fluctuation	22	213,181	(55,860)	
Interest payable	22	187,599	140,518	
		7,188,095	5,903,268	
Changes in working capital:				
(Increase) decrease in accounts receivable	6	(296,728)	(956,122)	
(Increase) decrease in recoverable income tax		88,161	(116,308)	
Increase in value added tax and others		(90,118)	(429,559)	
Increase (decrease) in related parties	24	199,020	103,163	
(Increase) decrease in inventories	7	(90,167)	(314,196)	
Decrease (increase) in other assets		(2,640)	2,524	
(Decrease) increase in suppliers	2.15	(878,333)	600,060	
Increase in other accounts payable	14	(503,055)	556,766	
		5,614,235	5,349,596	
Paid taxes on profits		(614,401)	(774,112)	
Net cash flows from operating activities		4,999,834	4,575,484	

Cash flows from investment activities:	
	7

Cash flows from investment activities:	Nota	2016	2015
Interest collected	22	185,723	164,431
Loan to related parties	24	(316,638)	52,137
Amounts collected on loans to related parties	24	-	(76,676)
Acquisition of properties, networks and equipment	9	(5,062,646)	(5,100,001)
Investments in affiliates	8	(20,596)	-
Acquisition of intangible assets	11	(333,231)	(27,834)
Net cash flows used in investing activities		(5,547,388)	(4,987,943)
Cash flows from financing activities:			
Interest paid	22	(187,599)	(140,808)
Bank loans received	13	1,672,769	1,026,097
Bank loans paid	13	(1,232,992)	(637,008)
Financial leasing paid	16	(152,809)	(21,626)
Dividend payment	17	(1,169,177)	(980,000)
Sale of own shares	17	83,481	69,270
Purchase of own shares	17	(147,533)	(100,887)
Net cash flows used in investing activities		(1,133,860)	(784,962)
Decrease in cash and cash equivalents		(1,681,414)	(1,197,421)
Cash and cash equivalents at beginning of year		2,803,889	4,006,989
Exchange fluctuations of cash and cash equivalents		25,664	(5,679)
Cash and cash equivalents at end of year		\$1,148,139	\$2,803,889

At December 31, 2015 and 2016, acquisitions totaled \$190,376 and \$118,899, respectively, related to networks and equipment not requiring the use of cash, as they were acquired through financial leasing. The accompanying notes are in integral part of these financial statements.

### Al diciembre de

### C.P. Luis Antonio Zetter Zermeño CFO

### Notes to the consolidated financial statements December 31, 2016 and 2015

# Note 1 - Group reporting:

When these notes make reference to Megacable Holdings, S. A. B. de C. V and its subsidiary Mega Cable, S. A. de C. V. (Mega Cable), the term Group is used. The Group is indirectly controlled by the Bours and Mazon families and the trust managed by Nacional Financiera, S.N.C. Institución de Banca de Desarrollo, which holds 99%. The subsidiary Mega Cable is the holding company for a group of companies engaged in the installation, operation, maintenance and exploitation of telephone, Internet and television cable signal distribution systems, as well as providing business solutions for the business segment. The Group is registered at the Mexican Stock Exchange and is active in more than 25 states in Mexico. The Group has determined that its regular operating cycle is to offered, as well as use of available TELMEX infrastructure. be from January 1 to December 31 of each year.

The Group's head office is located at Av. Lázaro Cárdenas 1694, Col. Del Fresno, C.P. 44900, Guadalajara, Jalisco, México.

The accompanying consolidated financial statements show Group figures (see Note 2.2), including those for joint ventures and associates at December 31, 2016 and 2015, in which the Company exercises significant influence and control, respectively.

### **Telecommunications Reform**

On June 11, 2013 the Decree amending and adding various disposition in articles 60, 70, 27, 28, 73, 78, 95 and 105 of the "Constitution" was published in the Official Gazette, which establishes the obligation to the Congress to issue an unique Legal Ordinance that regulates in a convergent manner the use and exploitation of the radioelectric spectrum, telecommunications networks and the rendering of the radio broadcasting and telecommunications services as well as.

The Federal Telecommunications Institute was created on September 10, 2013, and the July 14, 2014 Official Gazette carried the decree containing the Federal Telecommunications and Radio Broadcasting Law, which went into effect on August 13,2014.

With the going into effect of the Telecommunications Federal Law (the Law) measures were established for the Predominant Economic Agents in the telecommunications and radio broadcasting sectors, respectively, which affected the Group, as concerns the measure to charge no interconnection rate for calls ending in the network of the Economic Agent in Telecommunications TELMEX/TELNOR.

However, there were other new provisions such as the public offers for wholesale link and infrastructure sharing services, with regard to which, as from 2015, MEGA CABLE has disputed, demanding that higher rates be set for the services

Likewise, in January 2016, MEGA CABLE was granted a sole concession title, which considers national coverage, for a 30 year period, enabling the Group to provide any type of technically feasible telecommunications service that its infrastructure will allow for (with the exception of those requiring the use of a radioelectronic spectrum) anywhere in Mexico. Said model establishes the corresponding obligations, such as: registering the services to be provided; information related to passive and active infrastructure, broadcasting media and rights of way; coverage programs, investment, quality and coverage commitments; non-discrimination; establishing and publishing a Code of Commercial Practices; not broadcasting information that affects the healthy development in programing for children and adolescents, providing information to the IFT and allowing for verification at facilities; filing audited financial statements.

### Juridical-Regulatory Framework - Interconnection of networks with other operators 2016

As from 2015, the dispute over interconnection rates has been conducted mechanically and with prior knowledge of the terms of the resolution issued by the Federal Telecommunications Institute (the Institute). In December every year, the Institute publishes the interconnection rates that will apply the following year, thus the applicable rates with respect to the interconnection disagreements between operators during 2017 and 2016 are as follows:

### Operators other than the Predominant Operator

### Item

For termination of local service to mobile users as per the "the caller For termination of short messages by mobile users For termination of local service used by fixed users In the case of the Predominant Economic Agent For local service origination service for fixed users

For transit services

For as long as they continue with their determination preponderance, TELMEX, TELNOR and TELCEL are still require to not charge the Group for the call termination services in t network of the preponderant agent.

The operators that requested the IFT to issue interconnection rates for 2016 with MEGA CABLE are:

TELÉFONOS DE MÉXICO, TELÉFONOS DEL NOROEST TELCEL, ALESTRA, AVANTEL, MAXCOM, MARCATE GRUPO DE TELECOMUNICACIONES MEXICANA PEGASO, AXTEL, IUSACELL.

The aforementioned disputes to obtain interconnection rates are supported with the provisions of article 129, which establishes Historically, the Institute determined that rates applicable for 2017, determining an increase with respect to the rates for said services, estimating that said increase is due to the fluctuation of the US dollar, which will impact the Group in 2017, as a result of the economic increase in the interconnection fees paid by MEGA CABLE, for operators disputing said rates for said year, as mentioned in the preceding paragraph, as the latter ends a greater number of minutes in the networks of other licensees, given the greater of number of subscribers it has. Said impact will depend on the monthly number of minutes that MEGA CABLE ends in the network of each licensee during 2017. With respect to the operators other than the Predominant Economic Agent for the marginal cost of call-ending rates, this matter represent no significant changes in terms of income or expenses. As for the Predominant Economic Agent, the callending will continue to be free.

that by July 15 of every year, licensees must file the dispute at the Institute, corresponding to the interconnection rates applicable to the following year; otherwise, the plaintiff will not be entitled to exercise the rates by resolution for the following year. Juridical-Regulatory Framework - Interconnection of networks with other operators 2017 In line with the methodology referred to in the above paragraph, in June 2016, the licensees listed below began negotiations for subsequent disputes, to obtain Interconnection rates for 2017, in accordance with the following list of rates published in December 2016.

	2017 Rate	2016 Rate
pays" modality.	\$ 0.1906MXN	\$ 0.1869MXN
	\$ 0.0250MXN	\$ 0.0189MXN
	\$ 0.003094MXM	\$0.003088MXM
	\$ 0.004386MXN	\$0.003816MXN
	\$ 0.004550MXN	\$0.004608MXN

Operators other than the Predominant Operator			
Item Rate			
For termination of local service to mobile users as per the "the caller pays" modality	\$ 0.1906MXN		
For termination of short messages by mobile users	\$ 0.0250MXN		
For termination of local service used by fixed users	\$ 0.003094MXN		
In the case of the Predominant Econo	omic Agent		
For local service origination service for fixed users	\$ 0.004386MXN		
For transit services	\$ 0.004550MXN		

There were disputes with the Telecommunication operators listed below in 2017; the IFT ruled that the company was entitled to apply the abovementioned rates as from January 2017.

TELÉFONOS DE MÉXICO, TELÉFONOS DEL NOROESTE, ALESTRA, AVANTEL, MAXCOM, MARCATEL, GRUPO DE TELECOMUNICACIONES MEXICANAS, PEGASO, BESTPHONE, TOTAL PLAY, AXTEL AND GRUPO AT&T.

For access to the rates determined by the Institute, it is imperative to have a resolution from said authorities prior to said dispute, to support the rat for services provided in the year in question, in the understanding that said resolution is an obligation, that is to say that it generates an obligation for licensees, in terms of application thereof and compliance. The legal grounds on which these interconnection rate disputes are based is article 129 of the aforementioned law, which sets forth the mechanics pertaining to the dispute process and the terms allotted for the Institute to hand down a resolution.

For as long as they continue with their determination of preponderance, TELMEX, TELNOR and TELCEL are still required to not charge the Company for the call termination services in the network of the preponderant agent.

### SIGNAL RETRANSMISSION

The obligation and right to retransmit TELEVISA and TVAZTECA signalsforfreeintheMEGACABLEnetworkwithintheircoverages zones remains in place, with the latter required to retransmit their signals as well as those of Federal Public Institutions.

The obligation to retransmit wider audience multi-schedule signals remains in place, as well as the multi-scheduled signals of federal public institutions.

Moreover, a dispute was filed at the Institute for GRUPO TELEVISA to provide the retransmission license for XEW CANAL LAS ESTRELLAS, XHGC CANAL 5 and XEQ CANAL 9 radio signals, for transmission thereof on a disaggregated manner and per location in zones where they are not radio broadcast. No resolution has yet been handed down in this regard.

In accordance with the measures applicable to Predominant Agent in Radio Broadcasting, GRUPO TELEVISA lost the right to benefit from the rule for free retransmission of signals, that is to say that GRUPO TELEVISA is required to pay a price for each location where MEGA CABLE broadcasts said group's signals, for every subscriber and for each radio broadcast signal, with the Institute determining the applicable rate vis disagreement which, to date, has yet to be resolved, seeking, with said resolution, to obtain an account payable for GRUPO TELEVISA, that will subsequently translate into annual income for the Group.

The benefit received by the Group as a result of the amendments to the Telecommunications Law are a decrease in cost in the "Call Traffic" account (see note 20), where TELMEX, the predominant supplier, no longer charges for its services, which accounted for a decrease of approximately 53%. That item represented 0.37% and 37% of overall costs for 2015. As from 2016 and in subsequent years, the "Call Traffic" account is not expected to show significant growth. None of the other reforms had any particular impact in the 2016 period.

# Note 2 - Summary of significant accounting policies:

Following is a summary of the most significant accounting policies used in preparing the consolidated financial statements, which have been applied consistently in the years presented, unless otherwise specified.

### 2.1 Bases for preparation

The Group's consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), interpretations thereof (IFRIC) and International Accounting Standards (IAS) issued by the International Accounting Standards Board (IASB) on the historical cost basis of accounting.

IFRS require certain critical accounting estimations to be made when preparing the financial statements. They also require management to apply judgment in determining the accounting policies to be applied by the Group.

The line items involving a greater degree of judgment or complexity or the areas in which the assumptions and estimates are significant for the consolidated financial statements are described in Note 4.

IFRS 9 addresses the classification, measurement and The individual financial statements for statutory purposes disposal of financial assets and financial liabilities, it prepared as per Financial Reporting Standards are the basis for introduces new rules for hedge accounting of impairment the payment of dividends. for financial assets.

### 2.1.1Changes in accounting policies and disclosures

a. New standards, amendments to standards and interpretations adopted by the Group

While the Group is still required to conduct an indepth evaluation of the classification and measurement of financial assets, the debt instruments currently classified as financial The following standards have been adopted by the Group assets available for sale seem to comply with the conditions for the first time for the period started on January 1, 2016: to be met for being classified at fair value through other comprehensive results (VRORI from Spanish) and there • Accounting treatment for acquisitions of equity of joint will therefore be no changes to the accounting treatment operations - Amendment to IFRS 11 of these assets.

- Clarification of acceptable depreciation and amortization methods - Revisions of IAS 16 and IAS 38.
- Annual revisions of cycle 2012 2014 IFRS
- Initiative of disclosures Amendments to IAS 1

Adoption of these amendments has had no impact in the current period or any preceding period and is unlikely to affect any future periods.

**b.** New standards, modifications to standards and interpretations issued whose adoption is not yet required and have not been adopted by the Group.

A number of new standards, amendments to standards and interpretations thereof have been published, and are not effective for reporting periods at December 31, 2016. Following is the Group's evaluation of the effects of these new standards and interpretations:

IFRS 9 - Financial	Instruments
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### Nature of the change

### Impact

### The other financial assets held by the Group include:

• Capital instruments currently classified as available for sale, annual reports that began the new model, which provides the choice to classify them at VRORI.

Capital instruments currently measured at fair value with a change after that date, new financial assets, results, that will probably continue being measured as per the rules must be adopted under IFRS 9 entirely.

- Debt instruments currently classified as held to maturity and measured at their amortized cost, that seem to meet the criteria for the Group are not intended for classification at their amortized cost under IFRS 9.
- Therefore, the Group does not expect the new guidelines to have a significant impact on the classification and measurement of financial assets.

There will be no impact on the accounting treatment of the Group's financial liabilities, as the new requirements only affect the accounting of financial liabilities that are designated at fair value with changes in income and the Group has no such liabilities. Rules for disposal have been trans Recognition and Measurement have not been modified.

The new hedge accounting rules will standardize accounting for hedge instruments, making it more closely related to the Group's risk management practices. As a general rule, more hedge relationships can be opted for hedge accounting, as the standards introduce an approach based on principles.

While the Group still must conduct a detailed assessment, it would seem that the Group's current hedge relationships will continue to eligible as such following the adoption of IFRS 9.

Therefore, the Group expects no significant impact on the accounting of its hedge, due to the fact that at December 31, 2016, none have been contracted.

The new impairment model requires recognition of impairment estimations based on expected loan losses, rather than loan losses incurred under IAS 39. It applies to financial assets classified at their amortized cost, debt instruments measured at VRORI, contractual assets of contracts with customers as per IFRS 15, account receivable from leasing, loan commitments and certain financial guarantee contacts. While the Group has still conducted no detailed assessment of how its estimations of impairment could be affected by the new model, this could result in early recognition of loan losses.

The new standard also introduces broader requirements for disclosure and change in presentation. Accordingly, the nature and extension of the Group's disclosures regarding its financial instruments are expected to change, particularly in the year of adoption of the new standard.

### Date for mandatory application / Date of adoption by the Group

Must be applied for periods beginning on January 1, 2018 or after.

Based on the transitory provisions of complete IFRS 9, early adoption in phases is only allowed for the annual reporting periods beginning prior to February 1, 2015. After February 1, 2015, the new rules must be fully adopted.

The Group does not intend to adopt IFRS 9 prior to the mandatory date for option.

### IFRS 15 Revenue from contracts with customers

### Nature of the change

The IASB issued a new rule for recognition of income. That rule replaces IAS 18, which covers product and service contracts and IAS 11, which covers construction contracts.

The new standard is based on the principle that revenue is recognized when control over the goods or services is transferred to the customer.

For its adoption, the standard allows for a complete retrospective approach, as well as a modified retrospective approach.

### Impact

Management is currently assessing the effects of applying the new standard in the Group's financial statements and has identified the following areas that will probably be affected.

In this phase, the Group is unable to estimate the impact of the new standards on its financial statements. The Group will conduct a more indepth assessment of the impact over the following twelve months.

### Date for mandatory application / Date of adoption by the Group Date for mandatory application / Date of adoption by the Group

This rule is mandatory for periods beginning on or after January 1, 2018. Date for adoption by the Group: January 1, 2018

### **IFRS 16 Leases**

### Nature of the change

IFRS 16 will be published in January 2018. The result will be that almost all of the lease agreements will be recognized in the statement of financial position, as the distinction between financial leasing and operating leasing is eliminated. The new standard requires recognition of an asset (the right to use the leased goods) and a financial liabilities to pay rent. The only exceptions are short-term leases and those whose value is immaterial.

Accounting for lessors will have no significant changes.

### Impact

The standard will mainly affect accounting of the Group's operating leases. At the date of this report, the Group has noncancelable operating lease commitments totaling \$326,907 (Note 16). However, the Group has yet to determine the extent to which these commitments will result in recognition of an asset or liability for future payments, and how this will affect profits and the classification of the Group's cash flows.

Some commitments can be covered by the short term or immaterial value exception, and some commitments might pertain to agreements that do not qualify as leasing under IFRS 16.

This rule is mandatory for periods beginning on or after January 01, 2019. In this phase, the Group does not intend to adopt the standard prior to its effective date.

There are no other standards yet to take effect or still expected to have a significant impact on the entity in the reporting periods, either current or future, and in foreseeable future transactions.

### 2.2 Consolidation

### a. Subsidiary companies

Subsidiaries are all entities over which the Group has control. The Group is considered to control an entity when it is exposed, or has rights to variable yields due to its involvement in the entity and has the capacity to affect such yields via its power over the entity. When the interest of the Company in its subsidiaries is less than 100%, the interest attributed to external stockholders is reflected as the noncontrolling interest.

Subsidiaries consolidate from the date on which the Group assumes control over them and cease to consolidate when said control is lost. The Group consolidates four companies in which it holds a 51% interest, which gives it control over those companies.

The Group uses the purchase method of accounting to record business acquisitions. The consideration paid in the acquisition of a subsidiary is determined on the basis of the fair value of the net assets transferred, the liabilities assumed and the capital issued by the Group.

The consideration paid for the acquisition also includes the fair value of contingent accounts receivable or payable as part of the agreement. Acquisition related costs are recorded as expenses as they are incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are initially valued at their fair value at the acquisition date. The Group recognizes its non-controlling interest in the acquired entity either at its fair value at the acquisition date or at the proportionate value of identifiable net assets of the acquired entity.

If the business combination is shown in stages, the book value of the purchaser's prior interest in the acquired entity at the acquisition date is subject to fair value at the acquisition date, and any difference in income is recognized.

The excess of the consideration transferred, the noncontrolling interest in the acquired entity and the fair value of any previous interest (where applicable) of the Group in the entity acquired (where applicable) over the fair value of the net identifiable assets of the acquired entity is recorded as goodwill. If said comparison results in an advantageous purchase, as in the case of a purchase at bargain price, the difference is recognized directly in the statement of income.

Any contingent consideration payable by the Group is recognized at fair value at the date of acquisition. Subsequent changes in the fair value of the contingent consideration recognized as an asset or liability are recognized as per IAS 39, either in income or in comprehensive income. A contingent consideration that is reclassified as equity requires no adjustment, and its subsequent settlement is record under equity.

Transactions, balances and unrealized gains or losses resulting from operations between Group companies have been eliminated. When necessary, the accounting policies applied by the subsidiaries have been modified to ensure their consistency with the accounting policies adopted by the Group.

The most important entities included in the consolidated financial statements are listed below. All companies are S. A. de C. V., except Liderazgo Empresarial en Tecnologías de la Información, Servicios Especiales Turandot and Werther Administración Integral; all three are subsidiaries S. A. P. I. de C. V.):

Company	Shareholding % At December 31		Business purpo	
company	2016 2015		Business purpo.	
Liderazgo Empresarial en Tecnologías de la Información (Ho1a)	51.00	51.00	Holding company this company ar its subsidiaries are engaged in th installation, purchase and sale communications services in Mexico Cir Guadalajara, Monterrey and Cancu	
Productora y Comercializadora de Televisión (PCTV)	81.98	80.80	The purchase and sale of domes and international television signa the sale of ads and advertising spa on television, and the production al coproduction of program	
Myc Red	51.00	51.00	Operations in the Sahuayo and Jiquilpa Michoacán cable system	
Tenedora Visión de México (1)	-	99.99	Holding Compa	
TV Cable del Golfo	99.99	99.99	Technical personnel serv	
Servicios Técnicos de Visión por Cable	99.99	99.99	Technical personnel serv	
Mega Ventas	99.99	99.99	Sales personnel serv	
Servicios de Administración y Operación	99.00	99.00	Administrative personnel servi	
Tele Asesores	99.00	99.00	Administrative personnel servi	
Entretenimiento Satelital	95.00	95.00	Operating of the "video rola" chan	
Servicios Especiales Turandot	96.69	96.69	Leasing of equipment and infrastructu for providing telephone servic	
Werther Administración Integral	96.69	96.69	Leasing of equipment and infrastructu for providing telephone servic	
Corporativo de Comunicación y Redes de GDL	51.00	51.00	Leasing of equipment and infrastructu for providing cable, internet a telephone servic	
Servicio y Equipo en Telefonía, Internet y Televisión	51.00	51.00	Holds the rights of subscribers of t Michoacán and Zacatecas syster among othe	

The Group recognizes transactions with non-controlling The profits or losses from disposal of equity in a subsidiary shareholders as transactions between Group shareholders. not implying the loss of control by the Group are also When a non-controlling interest is acquired, the difference recorded as stockholders' equity. between any price paid and the interest acquired in the subsidiary, measured at book value, is recorded in stockholders' equity.

Company	Sharehol At Decem	-	Business purpose
	2016	2015	
Mega Cable	99.99	99.99	Holding company and leasing of infrastructure to subsidiaries.
Telefonía por Cable	99.99	99.99	Operations in the Sinaloa, Sonora, Occidente, Centro, Golfo, Chiapas, Comarca, Estado de México, León, Los Cabos cable systems, among others.
MCM Holding (MCM)	99.99	99.99	Local telephone services in Mexico City, Guadalajara and Monterrey.

### **b.** Changes in interest in subsidiaries without the loss of control

### c. Disposal of subsidiaries

When the Group loses control of an entity, any interest in said entity is measured at fair value, and the effect is recorded in income. Subsequently, the fair value is considered to be the initial book value for the purpose of recognizing the interest retained as an associate, joint business or financial asset. Additionally, the amounts previously recognized in other comprehensive income in relation to that entity are canceled as though the Group had directly disposed of the respective assets or liabilities. This implies that the amounts previously applied to other comprehensive income are reclassified to income for the period.

### **d.** Joint agreements

The Group has applied IFRS 11 to all its joint agreements. Under IFRS 11, investments in joint agreements are classified either as a joint operation or a joint business, depending on the contractual rights and obligations of each investor. The Group has evaluated the nature of its joint agreements and has determined that they qualify as joint businesses. Joint businesses are accounted for by the equity method.

Under the equity method, the interest in joint businesses is initially recorded at cost and is subsequently adjusted to recognize the Group's interest in losses and gains subsequent to the acquisition, as well as movements in other comprehensive income. When the Group's interest in the losses of a joint business equal or exceed its interest in the joint business (which includes any long-term interest that in substance forms part of the Group's net investment in the joint business), the Group recognizes no further losses, unless it has incurred obligations or has made payments on behalf of the joint business.

Unrealized gains from transactions carried out between companies of the Group and their joint businesses are eliminated in proportion to the Group's interest in the joint business. Unrealized losses are also eliminated, unless the respective transaction provides evidence of impairment in the transferred assets. The accounting policies of the joint businesses have been modified to the extent necessary to ensure consistency with the policies adopted by the Group.

The Group, as well as Televisa and Telefónica, jointly invested in Grupo de Comunicaciones de Alta Capacidad, S.A.P.I. de C. V. (GTAC), to participate in the invitation to bids of the Federal Electricity Commission for the use and accessory use of a pair of dark optic fiber lines. See Note 24.

### 2.3 Financial information by segments

Operating segments are classified from the point of view of the information presented internally to the highest decision making authority (Board of Directors) comprised of the CEO and other Directors (based at the Guadalajara facilities), responsible for assigning resources and ensuring the performance of the operating segments.

These segments are managed independently, due to the fact that the services provided and the markets they serve are different. Their activities are conducted through different subsidiary companies. See Note 25.

### 2.4 Foreign currency transactions and balances

Operations in foreign currency are converted to the functional currency at the exchange rates in effect at transaction date, or at the exchange rate in effect at valuation date when items are repriced. Gains and losses from exchange fluctuations resulting from the liquidation of those operations or from conversion of monetary assets and liabilities expressed in foreign currency at the exchange rates in effect at the year-end close are recognized in the consolidated statement of income. Exchange gains and losses are recorded under financial income/expenses. See Note 18.

### The functional and the recording currency

In light of the fact that the posting, functional and reporting currency of the Company and its subsidiaries and associates are all the Mexican peso, no conversion was required.

### 2.5 Cash and cash equivalents

In the consolidated statement of cash flow, cash and cash equivalents include available cash, demand bank deposits, and other highly liquid short-term investments maturing at three months or sooner. In the (consolidated) statement of financial position, bank overdrafts are shown as loans under current liabilities. Short-term investments are made through banking institutions, which consist of low-risk, moderate yield government debt instruments such as Treasury Certificates(CETES). At December 31, 2016 and 2015, these investments mature at 28 and 90 days. See Note 5.5.

### 2.6 Advance payments

Advance payments represent disbursements (rights) made by the Group, in which the benefits and risks inherent in the goods to be acquired or in the services to be received have not yet been transferred. Prepayments are recorded at cost and are shown in the statement of financial position in the "Accounts receivable, net" line item. See Note 6.

### 2.7 Accounts receivable

Accounts receivable represent collection rights owed by customers, arising from services rendered by the Group in the normal course of operations. If recovery of accounts receivable is expected in a year or less, said accounts are classified as current assets; otherwise, they are shown as non-current assets.

Accounts receivable are initially recognized at fair value and 2.9 Compensation of financial instruments subsequently measured at their amortized cost, using the effective interest rate method, less the impairment reserve, if Financial assets and liabilities are offset and the net amount is applicable. An impairment reserve is recognized when there shown in the statement of financial position when the right to is evidence that the Group will be unable to collect the total offset amounts recognized is legally binding and there is the amount as per the original terms of the service agreement. The intention to settle them on net bases or to realize the asset amount of the impairment reserve is the difference between and pay the liability simultaneously. The legally required right the recognized book value and the estimated amount to be should not be contingent upon future events and must be recovered. See Note 6. executable in the regular course of business operations, and in the event of noncompliance, insolvency or bankruptcy of the 2.8 Financial assets group or the counterparty.

### 2.8.1 Classification

All the Group's financial assets are classified as loans and accounts receivable. Management classifies its financial assets in those categories at the time of initial recording, considering the purpose for which they were acquired.

Loans and accounts receivable are non-derivative financial assets allowing for fixed or determinable payments, which are not quoted in an active market. They are shown as current assets, except for those maturing in over 12 months as from the closing date of the period reported, which are classified as non-current assets. Loans and accounts receivable are shown in the following captions of the statement of financial position: "In cash and cash equivalents" (Note 2.5), "Accounts receivable, net" (Note 2.7) and "Related parties" (Note 24).

### 2.8.2 Recognition and measurement

The purchase and sale of financial assets is recorded on the negotiation date, which is the date on which the Group agrees to purchase or sell the asset. Financial assets are initially recognized at their fair value, plus related transaction costs. Financial assets are canceled when the right to receive the respective cash flows expires or is transferred and the Group has substantially transferred all the risks and benefits inherent in ownership. Loans and accounts receivable are subsequently recognized at amortized cost using the effective interest rate method.

### 2.10 Impairment of financial assets valued at amortized cost.

At the end of every reporting year, the Group determines whether or not there is objective evidence of impairment of

each financial asset or group of financial assets.

An impairment loss is recognized only if there is objective 2.11 Inventories evidence of impairment resulting from one or more events occurring after initial recognition of the asset (a "loss event") and provided the loss event or events have an impact on the estimated future cash flows arising from the financial asset or group of financial assets that can be reliably estimated.

Evidence of impairment can include signs that debtors or a group of debtors are/is experiencing significant financial difficulties, lack of payment or delays in payment of interest, the likelihood of filing for bankruptcy, as well when the observable data indicate there is a measurable decrease in estimated future cash flows, such as changes in delays or economic conditions related to the lack of payment.

As for loans and receivables, the loss is measured as the difference between the book value of the assets and the present value of estimated future cash flows(excluding future loan losses not yet incurred), discounted at the original effective interest rate of the financial asset. The book value of the asset is decreased and the loss is recognized in the consolidated statement of income. If a loan or investment held to maturity is subject to a variable interest rate, the discount rate to measure any impairment loss is the current effective interest rate determined contractually. The Group can measure impairment based on the fair value of a financial instrument using its observable market price.

If in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment is recognized (such as an improvement in the borrower's credit quality), the reversal of the previously recognized impairment loss is recorded in the consolidated statement of income.

Inventories are mainly comprised of consumable operating materials and certain spare parts used to ensure proper maintenance of the cable signal system (network) in the normal course of operations. The most important spare parts and permanent maintenance equipment the Group expects to use over more than one period and which can only be used in connection with a fixed asset component are recognized as part of property, networks and equipment.

Inventory is recorded at the lower of their acquisition cost and net realization value. The cost is determined by the average cost method. The net realization value is the selling price estimated in the normal course of operations, less the corresponding variable selling costs. See Note 7.

### 2.12 Property, networks and equipment:

Property, networks and equipment are stated at historical costs less depreciation. Historical cost includes expenses directly attributable to the acquisition of those items as well as the profit or loss arising from coverage of cash flows in foreign-currency due to the future acquisition of property, networks and equipment, which was recorded under other comprehensive income. See Note 9.

Costs related to an item incurred subsequent to initial recognition are capitalized as part of said item or a separate item, as applicable, only when they are likely to generate future economic benefits for the Group and the cost can be measured reliably.

It should be mentioned that the Group builds some of its cable equipment servicing are recognized in the consolidated system networks and installations; internal costs, such as labor statement of income in the period in which they are incurred. costs in construction projects, dismantling expenses, and directly related redistribution and adaptation expenses for the asset The land is not depreciated. Depreciation of all other property, to be at a place and in the necessary operating conditions are systems and equipment is determined systematically by the capitalized, provided they generate future economic benefits. straight line method on the value of assets, which are applied to the cost of assets, without including their residual value The book value of replaced components is canceled. Maintenance and considering their useful lives estimated by management, and repair expenses related to daily property, system and as follows:

## **Description of Asset**

### Land Buildings

Network and technical equipment for signal distribution				
Networks:	6.64%	6.64%	15	15
Equipment	6.65%	6.65%	15	15
Cable modems	10.00%	10.00%	10	10
Converters	10.00%	10.00%	10	10
Laboratory equipment	7.11%	7.11%	14	14
Office furniture and equipment	5.67%	5.67%	18	18
Computer equipment	12.50%	12.50%	8	8
Transportation equipment	11.11%	11.11%	9	9
Leasehold improvements	5.67%	5.67%	18	18
Telecommunications equipment	5.67%	5.67%	18	18

### Other

Tools and equipment

Depreciation rate 31-Dec-16	Depreciation rate 31-Dec-15	Estimated useful life 31-Dec-16	Estimated useful life 31-Dec-15
	31-Dec-16		
N/A	N/A		-
2.5%	2.5%	40	40

8.33%	8.33%	12	12

At December 31, 2016 and 2015, there are no significant components requiring depreciation on a separate basis.

Leasehold improvements are depreciated over the term of the respective operating lease agreements. The residual values, the useful lives and the operating methods of the assets are reviewed and adjusted, when necessary, at the close of each period.

The value of property, networks and equipment is reviewed when there are signs of impairment in the value of said assets. When the recovery value, which is the greater between the selling price and the value in use (the present value of future cash flows) is below the net book value, the difference is recognized as an impairment loss. In the years ended at December 31, 2016 and 2015, there was no indication of impairment. See Note 2.14.

### 2.13 Intangible assets

### a. Goodwill

Goodwill arises from the acquisition of subsidiaries and/or interests in associates, and represents the consideration transferred in excess of the Group's interest in the net fair value of the acquired entity's net identifiable assets, liabilities and contingent liabilities of the acquired entity and the fair value of the non-controlling interest in the acquired entity.

Goodwill relating to the acquisition of a subsidiary is shown in intangible assets and is recorded at cost, less accumulated impairment losses, which are not reversed.

In order to test impairment, the good will acquired in a business combination is assigned to each of the cash generating units (CGU) or groups of cash generating units expected to benefit from the synergies of the combination. Each unit or group of units to which goodwill is assigned represents the lowest level within the entity at which goodwill is controlled for internal management purposes. Goodwill is controlled at the operating segment level.

Goodwill impairment is tested annually, or more frequently if events or changes in circumstances indicate possible impairment. The book value of goodwill is compared to the recoverable figure, which is the higher of value in use and fair value, minus cost of sales Any impairment is recorded immediately as an expense and is not subsequently reserved.

At December 31, 2016 and 2015, no impairment losses were recognized in goodwill. See Note 10.

### **d.** Customer base

Intangible assets acquired in a business combination are usually recognized at fair value at the date of acquisition. The principal intangibles recorded on acquisitions is the subscriber portfolio, which according to the study conducted (fair value), has a useful life of approximately four years. Amortized by the straight-line method. See Note 11.

### **c.** Trademarks and patents

Trademarks and patents acquired individually are recognized at historical cost. Trademarks and patents acquired through business combinations are recognized at fair value at the acquisition date. Trademarks and patents have an indefinite useful life and are recorded at cost, less their accumulated amortization. Amortization is calculated by the straight-line method to distribute the cost of trademarks and patents based on the estimated useful lives of 20 years.

### 2.14 Impairment of non-financial assets

Assets with an indefinite useful life, such as goodwill, are not subject to amortization and are tested annually for impairment.

Assets subject to amortization are tested for impairment when events or circumstances arise indicating that their book value might not be recovered.

Impairment losses are the amount by which the book value of assets exceeds their recovery value. The recovery value of assets is the greater of the fair value of the asset less costs incurred for sale and value in use. For impairment testing purposes, assets are grouped at the lowest levels at which they generate identifiable cash flows (cash-generating units).

### 2.15 Suppliers and other accounts payable

Trade payables are obligations to pay for goods or services Provisions are recognized when the Group has a legal obligation, acquired from suppliers in the normal course of the Group's present or assumed, as a result of past events, when the use of operations. When they are expected to be paid within a year or cash flows will probably be required to settle the obligation and less from the closing date, they are shown as current liabilities. when the amount can be reliably estimated. At December 31, Otherwise, they are shown as non-current liabilities. 2016 and 2015, there are no provisions..

Accounts payable are initially recognized at fair value and subsequently re-measured at amortized cost, using the effective interest rate method.

### 2.16 Loans

Loans are initially recognized at fair value, net of transaction costs incurred. Loans are subsequently recorded at amortized cost. Any differences between the amounts received (net of transaction costs) and the settlement value are recognized in the consolidated statement of income during the term of the loan, using the effective interest method.

Fees for keeping current credit lines open are capitalized as advance payments for services for obtaining liquidity and are amortized during the period in which the agreement is in effect.

### Refinancing

When changes occur in loan agreements, it is determined whether those changes are substantial enough to result Deferred income tax is determined based on the full-scope in cancellation of the loan and recognition of a new one or method of assets-and-liabilities, on temporary differences whether the changes are not substantial and are accounted arising between the tax bases of assets and liabilities and their for as a renegotiation of the original loan. Depending on carrying value. However, deferred taxes on profits arising whether the loan is canceled or renegotiated, the treatment from initial recognition of an asset or liability in a transaction is different. not corresponding to a combination of businesses that affects neither the book nor the tax profit or loss at the time of the transaction, are not recorded, and neither are they recorded if they arise from initial recognition of goodwill. Deferred taxes

Costs incurred for commissions at the outset and commissions generated from refinancing and debt renegotiations are recorded prospectively if it is considered that the original instrument is not canceled, and instead, it is considered that only the conditions for flows agreed at the outset of the negotiation have changed.

### 2.17 Provisions

### 2.18 Current and deferred taxes on income

The expense for taxes on income comprises incurred and deferred taxes. The tax is recognized in the statement of income, except to the extent that it relates to items recognized directly in other comprehensive income or in stockholders' equity. In that case, the tax is also recognized in other comprehensiveincome items or directly in stockholders' equity, respectively. The tax on income incurred in the year is shown as a short-term liability net of advance payments made during the year.

The current charge for taxes on income is calculated on the basis of the tax laws in force or partially approved at the date of the consolidated statement of financial position. Management periodically evaluates the position taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. The Company subsequently recognizes the necessary provisions on the basis of the amounts it expects to pay to the tax authorities.

on profits is determined using tax rates and laws enacted or substantially enacted by the date of the statement of financial position that are expected to apply when the deferred taxes on income asset is realized or the deferred taxes on income liability is settled. See Note 19.

Deferred taxes on income assets are recognized only to the extent future taxable profits are likely to be available against which the temporary liability differences can be utilized.

Deferred taxes on income are generated on temporary differences arising from investments in subsidiaries, associates and joint ventures, except where the possibility of the reversal of the temp-orary difference is controlled by the Company and the temporary difference is not likely to reverse in the foreseeable future.

Deferred taxes on income assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred taxes on income assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is the intention to settle the balances on a net basis.

### 2.19 Employee benefits

### **a.** Seniority premium

Group companies have established a plan in conformity with the requirements set forth in the Federal Labor Law (FLL) in respect of which, Group companies with personnel are required to pay their employees a seniority premium upon termination of employment after 15 years of service.

The liability or asset recognized in the consolidated statement of financial position concerning the seniority premium is classified as defined benefits and represents the present value of the obligation for the defined benefit at the date of the consolidated statement of financial position. Obligations for defined benefits are calculated annually by independent actuaries using the projected unit cost method.

The present value of defined benefit obligations is determined by discounting estimated future cash flows using interest rates for government bonds denominated in the currency in which the benefits will be paid, and that have maturity terms approximating the terms of the related pension obligation.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to stockholders' equity in other comprehensive income in the period in which they arise.

Past-service costs are immediately applied to income, unless the changes in the pension plan are subject to the employee continuing in service for a determined period of time (the period giving rise to the right). In that case, pastservice costs are amortized by the straight-line method during the period giving rise to the right.

### **b.** Defined benefit plans

A benefit plan is defined as the pension benefit to be received by an employee upon retirement, which usually depends on one or more factors, such as age, years of service and compensation.

The liability or asset recognized in the consolidated statement of financial position with respect to defined benefit plans is the present value of the defined benefit obligation at the date of the consolidated statement of financial position. Obligations for defined benefits are calculated annually by independent actuaries using the projected unit cost method. The present value of defined-benefit obligations is determined by discounting estimated future cash flows using discount rates denominated in the currency in which the benefits are to be paid and which mature in approximately the same terms as the pension liability.

Actuarial profits and losses arising from adjustments and changes in actuarial assumptions are recorded directly in stockholders' equity in other comprehensive-income items in the period in which they arise.

The Company determines net financial expense (income) by applying the discount rate to the net defined-benefit liability (asset).

Past service costs are recorded immediately in the statement of income.

c. Pension Plan

### Defined contribution plan:

The subsidiary Teleasesores, S. A. de C. V. has a defined contribution plan where the Company pays in fixed contributions to a separate fund. The Company has no legal or assumed obligations to pay additional contributions if the fund fails to maintain sufficient assets with which to pay all employees the benefits related to the service in current and past periods. Contributions are recorded as employee benefit expenses on the date on which the contribution must be made.

### d. Employees' statutory profit sharing and bonuses

The Company recognizes a liability and an expense for bonuses and profit sharing based on a formula that considers taxable income after certain adjustments. The Group recognizes a provision when it is contractually bound or when there is a past practice that gives rise to an assumed obligation.

### 2.20 Capital stock

The capital stock, the net premium on the placement of shares, the legal reserve and retained earnings are presented at historical value.

Leasing, in which a significant portion of the risks and benefits Common shares are classified as equity. pertaining to ownership are retained by the lessor, is classified as operating leasing. Payments made under operating leasing Incremental costs directly attributable to issuance of new (net of any incentive received from the lessor) are charged to shares or options are shown in stockholders' equity as a the statement of income by the straight line method over the deduction of the amount received, net of taxes. leasing period.

### **a.** Net premium on the placement of shares

The net premium on the placement of shares is the difference (excess) between the payment on the subscription of shares and the par value of those shares.

### **b.** The legal reserve

According to the Corporations Law, a minimum of 5% of net earnings for the period must be set aside until it reaches 20% of stockholders' equity. The legal reserve can be capitalized, but must not be distributed unless the Group is dissolved, and must be made up if it shrinks for any reason.

**c.** The reserve for repurchase of shares

When any of the Group companies purchases Company shares (repurchased shares), the consideration paid, including costs directly attributable to said acquisition (net of taxes) is recognized as a decrease in the Group's stockholders' equity until such time as the shares are canceled or reissued. When said share are reissued, the consideration received, including incremental costs directly attributable to the transaction (net of taxes), is recognized in the Group's stockholders' equity.

**d.** Option to buy associated companies

Once the Group had acquired 51% of the shares of some of the associated companies, a purchase option was established where minority shareholders are entitled to sell their shareholding in a term of ten years.

### 2.21 Leases

At December 31, 2016 and 2015, the Group's operating leases correspond to commercial space used to provide the service, as well as to the rights to use the pole line (cabling) owned by the Federal Electricity Commission.

Property, network and equipment leases under which all the risks and rewards of ownership are substantially transferred to the Group are classified as financial leases. Financial leases are capitalized at the outset of the lease at the lower of the fair value of the leased property and the present value of minimum lease payments.

Each lease payment is applied to the liability, and the financial charge is recognized. Contract-related lease obligations, net of financial costs, are included in other long-term accounts payable. Financial-cost-related interest is charged to the consolidated statement of income over the lease period, in such a way that a constant interest rate applies to the balance of the liability for each of the periods. Property, plant and equipment acquired through financial leases is depreciated in the shortest period arrived at by comparing the useful life of the asset and the lease period.

At December 31, 2016 and 2015, the Group's financial leasing mainly corresponds to the use of the optic fiber network on which payments are made to GTAC, a related party. See Note 16, point b.

### 2.22 Loan costs

General and specific loan costs that are attributable to the acquisition, construction or production of qualifying assets for which an extended period of time is required to be put into the conditions required for their use or sale are capitalized as part of the cost of those assets until they are substantially ready for use or sale (12 months). Interest earned on temporary investments of the specific loan funds for the acquisition of qualifying assets is deducted from the eligible costs to be capitalized.

The remaining costs of the loans are recognized when incurred or accrued in the income statement.

### 2.23 Revenue recognition

Income arising from the rendering of services in the normal course of Group operations is recognized at fair value of the consideration received or receivable. Income is shown net of rebates and discounts, after eliminating sales between Group companies. The Group recognizes revenue when it can be reliably measured, when future economic benefits are likely to flow to the entity, and when specific criteria have been met for each of the Group's activities, as described below: The Group determines its estimations based on accumulated experience, taking into account the type of customer, the type of operation and the specific terms of each contract.

### Cable television signal services

The cable television signal service is mainly represented by monthly lease payments, as well as by installation fees, payper-view and other related charges. Monthly rent for the service and pay-per-view are recognized as book income at the month-end closing, once the service has been provided and the risks and benefits have been transferred to the customer, which is when the television signal is transmitted to the customer. Other related service are recognized as income once the customer has expressed satisfaction with the services received.

### Internet services

Internet service is mainly represented by monthly rents, as well as by installation fees and other related charges. Monthly rent for the service is recognized as book income at the month-end closing, once the service has been provided and the risks and benefits have been transferred to the customer, which is when the Internet signal is transmitted to the customer. Installation and other related service charges are recognized as income once the customer has expressed satisfaction with the services received.

### Digital telephone service

Telephone service income is represented by monthly re for this service, measured based on the number of ca Monthly rent for local calls is recognized as book inco at every month-end closing, once the service has be rendered and the risks and rewards have been transferr to the customer. The excess in local calls is recogniz when the calls are made. Long distance calls are recogniz monthly on the basis of the length of each call.

Internet and digital and mobile telephone services a invoiced in advance on a monthly basis and recognized income for the period in which the service is rendered.

Income from the sale of communications systems recorded in income when the income and benefits arisi from the systems have been transferred to the purchas and no significant control over those systems is retained.

### Interconnections

Income on interconnections arising from use of the Grou infrastructure obtained from other operators to comple calls is recognized together with long-distance or exce calls originating with other operators and ending in the telephone network.

### Installation and reconnection

The Group recognizes income per main installation and Net earnings per share are calculated by dividing the net reconnection based on the useful life of the subscriber, which profit for the year attributable to the con-trolling interest by is four years. However, the Group records that income on the the weighted average of shares outstanding during the year. basis of cash flows; it its impact is evaluated at each closing. At December 31, 2016 and 2015, there are no components of diluted earnings; therefore, the profit per diluted share is Service income neither calculated nor disclosed, as that is the same figure as the profit per share. See Note 18.

Income from installation services (delivery and installation of equipment) is recorded as services are rendered and:

ent	a) income arising from and costs incurred in rendering the services are determined -reliably, and b) the Company is likely to receive the economic benefits associated with the
alls. ome	rendering of services.
een red zed zed	The Group renders equipment supply services. The sales price of those services is determined as a fixed price agreed by the parties. Compliance terms for the parties involved in those contracts are shown in Note 6.
	Income from fixed-price equipment supply service contracts
are Las	is recorded by the percentage of completion method. Income is recorded on the basis of services rendered in
	relation to overall services rendered.
is sing	Interest
iser I.	Interest income is recorded using the effective interest rate method. Interest income is mainly derived from loans to related parties and is applied to income for the period by the effective interest method. When a loan or account receivable is impaired, its book value is adjusted at its
up's	recovery value, which is determined by discounting the
ete	estimated future cash flow at the instrument's original
ess	effective interest rate. Interest income from an impaired

loan or account receivable is recorded using the original

### 2.24 Earnings per share

effective interest rate.

### 2.25 Dividends declared

Dividends paid to Group shareholders are recorded in the consolidated financial statements as a liability for the period in which they are approved by the stockholders of the Group.

## Note 3 - Financial risk management:

### 3.1 Financial risk factors

Group operations expose it to a number of financial risks, such as market risk (including exchange rate risk, interest rate risk and price risk), credit risk and settlement risk. The purpose of the Group's risk management plan is to minimize the potential negative effects arising from the unpredictable nature of the markets on the Group's financial performance.

The Group's financial risk management is handled by the CFO, as per policies approved by the Board of Directors. The Group identifies, evaluates and hedges financial risk in close cooperation with its operating units. The Board of Directors has approved general written policies with respect to financial risk management, as well as policies addressing specific risks, such as exchange risks, interest rate risks, the use of hedge derivative financial instruments and of non-derivative financial instruments and investment of treasury surpluses.

### 3.1.1. Market Risk

Market risk is exposure to an adverse change in the value of financial instruments resulting from market factors, including changes in interest rates, the exchange rate and inflation rates.

The Group is exposed to market risks resulting from changes in inflation, exchange and interest rates. Risk management activities are monitored by the Management Committee and reported to the Executive Committee.

### i) Exchange risk

The Group's entire revenue is received from the local market and is transacted in Mexican pesos, which means that its operations are not exposed to the risk of operating

with foreign currencies. The exchange risk arises from financial activities, mainly from exposure to movements in the exchange rate of the Mexican peso against the US dollar, due to operations with programmers and suppliers stated in US dollars.

Management has established a policy requiring the Group's companies to manage the exchange risk in respect of the functional currency. Group companies must hedge their exposure to exchange risks through the Group's Treasury. The exchange risk arises when future commercial and financing transactions and the assets and liabilities recognized are entered into in a currency other than the entity's functional currency. At December 31,2016 and 2015, the Group had contracted no hedging instruments against exchange risks.

Based on its risk management policies, the Group keeps a marketable securities account in dollars, which is intended to hedge its advance cash flows for the following 12 months (mainly associated with bank liabilities and suppliers), to minimize the exchange risk.

However, the Group is conducting the following activities to lower the foreign exchange risk:

Negotiations with suppliers to "pesofy" inputs. Last year, the Group took on the task of negotiating with suppliers to pesofy contracts as much as possible, as a result of which, some programmers have adjusted their rates now in pesos for all to have a greater business certainty in terms of cost and for them to ensure that their channels continue to be included in the programming. As a result, the Group cut exposure of 22% or 23% of operating expenditures to 12% or 13% percent.

As for CAPEX, agreements were reached with the financial arm of a strategic supplier of technology to convert the amounts of purchases for up to \$20 million dollars to pesos, payable in 4 quarters with preferential financial costs. Also, the equipment purchased from a supplier of subscriber equipment was pesofied, involving annual amounts estimated at \$28 million dollars.

If at December 31, 2016, the currency had been revalued /devalued 10% in respect to the U.S. dollar, the other variables would have remained constant, income for the year after taxes would have been \$17,790 (\$10,395 in 2015), mainly as a result of the gains /losses on conversion of bank loans and accounts payable to suppliers denominated in U.S. dollars.

### ii) Price risk

The Group is not exposed to price risks associated with the costs of the services it provides, as they are not subject to market indexes. In addition, prices of production materials acquired for providing the service in 2016 and 2015 showed no significant changes.

### iii) Cash flow risk related to interest rates

For the Group, the interest rate risk arises from its longterm loans. Loans at variable rates expose the Group to the interest rate risk on cash flows, which is partially offset with cash held at variable rates.

The Group analyzes its exposure to interest rate risk dynamically. A number of different situations are simulated, taking into account positions in respect to financing, renewal of existing positions, alternative financing and hedging. Based on these scenarios, the Group calculates the impact on the profit or loss arising from a defined movement in interest rates. In each simulation, the same defined movement is used in interest rates for all currencies. These simulations are conducted only in the case of obligations that represent the main interest-generating positions.

Based on the simulations performed, the after-tax impact on income of a 1% movement would generate a maximum increase of \$1,876 (\$1,405 in 2015) or a decrease of \$1,876 (\$1,405 in 2015), respectively. Simulations are prepared on a quarterly basis to verify that the maximum potential loss is within the limit established by Management.

At December 31, 2016, 17% of the Group's total loans are at fixed rates and 83% at variable rates.

### 3.1.2. Credit risk

The credit risk is managed at the Group level, including the credit risk for accounts receivable; however, each company is responsible for conducting a credit risk analysis of each of its customers prior to offering payment terms, delivery terms and other conditions. The credit risk is associated with cash and cash equivalents, deposits in banks and financial entities, as well as credit exposure associated with customers, which includes outstanding balances of accounts receivable and agreed-upon transactions.

With respect to banks and financial institutions, only institutions with a solid operating history and an excellent reputation in the market are accepted. As for the portfolio, the credit risk is limited, as amounts recoverable refer basically to monthly rent for services rendered and the fact that there is no significant portfolio concentration due to the large number of subscribers that comprise it. On an independent basis, the portfolio area evaluates customer's credit standing, taking into account financial position (personal bank statements, credit cards, etc.), past experience and other factors. Credit limits are established according to the limits set by the Board of Directors, based on the historical information available on the behavior of the portfolio and on certain internal and/or external ratings, if applicable. Use of the credit limits is monitored periodically.

Credit limits were not exceeded during the reporting period and Management does not expect the Group to incur in any loss, given its performance.

Lastly, the maximum exposure to credit risk is limited to the book value of each of the accounts receivable, as shown in the following table: Consequently, the Group has no significant credit risk concentration.

	December 31,			
Credit standing of financial assets	2016	2015		
Accounts receivable				
Group 1	\$1,659,335	\$1,540,644		
Group 2	57,674	14,220		
Total accounts receivable from customers	\$ 1,717,009	\$1,554,864		
	December	- 31		
	2016	2015		
Related parties				
Group 1	\$ -	\$ -		
Group 2	1,006,900	635,776		
Total related parties	\$1,006,900	\$635,776		
Group 1 - New customers - existing customers/related parties (u	nder six months).			
Group 2 - Existing customers/related parties (over six months) w	ith some defaults in the past.			
	December	· 31,		
	2016	2015		
Cash in banks and bank deposits Current:				
AAA	\$1,148,139	\$2,803,889		

At December 31, 2016	Less than 1 year	From 1 to 2 years	From 2 to 5 years	More than 5 years
Documents payable	\$5,613	\$5,901	\$	\$
Interest on documents payable	-			
Bank loans	1,567,631	81,816	1,982,756	
Interest on bank loans	103,161	162,514		
Suppliers	1,917,052			
Related parties		137,043	570,695	131,083
Related-party interest		18,729	74,914	133,382
Other accounts payable	656,911			
	\$ 4,250,368	\$ 406,003	\$2,628,365	\$ 264,465
	Less than 1	From 1 to 2	From 1 to 2	More than 5
	year	years	years	years
Documents payable	\$15,527	\$28,915	\$	\$
Interest on documents payable	467	\$20,713	¥	Ý
Bank loans	2,172,026	1,015,858		
Interest on bank loans	80.757	67,197		
Suppliers	1,502,731			
Related parties	130,459	132,782	448,088	79,140
Related-party interest		13,493	131,219	26,102
Other accounts payable	942,407			
	\$4,844,374	\$1,258,245	\$579,307	\$105,242

liabilities, such as tax liabilities.

### 3.1.3. Liquidity risk

The cash flow projection is conducted at the Group's operating entities and the information is concentrated by the office of the Group's Finance Director. The Group's Finance Director's Office supervises the updating of projections of liquidity requirements to ensure there is sufficient cash to meet its operating needs and permanently maintain sufficient margin in credit lines not yet drawn down, to avoid the Company defaulting on the credit limits or covenants for any credit line. Said projections consider financing plans through debt, compliance with covenants, compliance with financial ratios based on internal financial information and if applicable, regulatory requirements.

Cash surpluses held by the Group and surplus balances over the amount required for working capital are transferred to the Group's Treasury, which invests cash surpluses in term deposits and marketable securities, and selects instruments with appropriate maturities or of sufficient liquidity to provide sufficient margins. Any surpluses can be invested in expanding the cash generating facilities, with authorization from the Board of Directors.

The following table contains an analysis of the Company's financial liabilities classified based on the period between the date of the consolidated statement of financial position and the maturity date (including unearned interest). The table was prepared on a cash flow basis without discounting, from the first date on which the Group will be required to pay.

### 3.2. Capital risk management

ability to continue in operation as a going concern, provide the stockholders' with a return and other interested parties with benefits and maintain an optimal capital structure in order to reduce its cost.

In order to maintain or adjust the capital structure, the Group can vary the amount of dividends payable to the stockholders, conduct a capital stock reduction, issue new shares or sell assets and reduce its debt.

The Group's purpose in managing capital risk is to safeguard its Like other entities in the industry, the Group monitors its capital structure based on the financial ratio for leveraging. That may shoe is calculated by dividing overall liabilities by overall capital as shown in the consolidated statement of financial position.

> In 2016, Group strategy, which remained unchanged since 2015, was to keep the leveraging ratio within the range of 0 to 3.00.

> The credit rating in respect of the Group's ability to comply with its financial obligations has been maintained throughout the period. The leveraging ratio at December 31, 2016 and 2015 is as follows:

At December 31,			
Note	2016	2015	
13	9,398,252	8,710,315	
	23,177,163	20,300,064	
	0.41	0.43	
		Note         2016           13         9,398,252           23,177,163	

### 3.3. Estimation of fair value

The different levels of financial instruments have been defined as follows:

• Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).

Assets and liabilities measured at fair value within this hierarchy are related parties receivable and payable and bank loans (level 2).

• Information other than quotation prices included in level 1 that can be confirmed for the asset or liability. either directly (i.e., prices) or indirectly (i.e., derived from prices) (level 2).

 Information on the asset or liability not based on data that can be confirmed in active markets (unobservable information) (level 3).

The fair value of financial instruments negotiated in active markets is based on prices quoted in the markets at the date of the consolidated statement of financial position. A market is considered active if there are quoted prices that are normally available in a stock exchange, negotiators, brokers, industry groups, price services or of a regulating agency, and those prices represent real and recurring transactions in the market on a freecompetition basis. The market price used for the financial assets held by the Group is the current bid price. Those instruments are included in level 1.

The fair value of financial instruments not traded in an active Estimates and assumptions indicating a significant risk of a market is determined through the use of valuation methods. These material adjustment to the values of assets and liabilities within valuation techniques maximize the use of observable market the following year are as follows: information in cases in which it is available and places the least possible reliance on the entity's specific estimates. If all relevant 4.1.1. Government concessions variables for establishing the fair value of a financial instrument are observable, the instr-ument is included in level 2.

If one or more relevant variables is/are not based on observable market information, the instrument is included in level 3.

Specific financial instrument valuation techniques include:

- Quoted market prices or quotations of traders of similar instruments.
- Other techniques, such as a discounted cash flow analysis, are used to determine the fair value of other financial instruments.

Assets and liabilities valued at amortized cost at December 31, 2016 and 2015 closely resemble fair value because their realization period is less than a year, except for those shown as long term, described in Notes 12, 13 and 24.

The book value of accounts receivable (customers), other accounts receivable, suppliers and other accounts payable is similar to fair value, as it would be the short-term amount payable.

# Note 4 - Critical accounting estimates and judgments:

Estimates and judgments used are reviewed on a regular basis and are based on historical experience and other factors, including expectation of future events considered reasonable in the circumstances.

### 4.1. Critical accounting estimates and judgments

The Group makes estimates and judgments in respect of the future. The resulting accounting estimations are rarely the same as actual results.

The above-mentioned services are rendered via free concessions granted by the competent authorities in the regions mentioned in Note 25.3, mostly in a term of 30 years; there are also certain minor concessions for 10year terms, respectively.

In January 2016, MEGA CABLE was granted a sole concession title, which considers national coverage, for a 30-year period, enabling the Group to provide any type of technically feasible telecommunications service that its infrastructure will allow for (with the exception of those requiring the use of a radio-electronic spectrum) anywhere in Mexico. Said model establishes the corresponding obligations, such as: registering the services to be provided; information related to passive and active infrastructure, broadcasting media and rights of way; coverage programs, investment, quality and coverage commitments; nondiscrimination; establishing and publishing a Code of Commercial Practices; not broadcasting information that affects the healthy development in programing for children and adolescents, providing information to the IFT and allowing for verification at facilities; filing audited financial statements.

Any concessions having expired prior to January 2016 have been renewed. The entities holding concessions are: Mega Cable, Megacable Comunicaciones de México, Servicio y Equipo en Telefonía, Internet y TV and Myc Red. For accounting purposes, the Group has determined that those concessions do not fall within the scope of IFRIC 12, "Service concession arrangements" because, among other aspects, the Government is regulating the rates and there is no residual value to be returned to the government.

At December 31, 2016, the Group's concessions' terms are as follows:

Ye	Year Number of concessions at:		essions at:
Starting	Expiring	30 years	10 years
2013	2023		5
2014	2024		5
1995	2025	18	
1996	2026	32	
1997	2027	3	
1998	2028	21	
1999	2029	2	
2000	2030	16	
2007	2037	4	
2008	2038	8	
2009	2039	3	
2010	2040	2	
2011	2041	3	
2013	2043	6	
2014	2044	4	
2016	2046	2	

The main characteristics of the concessions granted prior to 2016 and still in force are:

### a) General

- Purpose and services: The licensee is required to install, operate and exploit the Network and provide the services specified in the concession.
- The services must be rendered through affiliates or subsidiaries, provided it can be demonstrated to the satisfaction of the authorities that said companies meet all financial, legal and technical requirements for providing the services.
- The subscription or sale of shares: a list of its main stockholders and respective shareholding percentages must be presented to the SCT by April 30 each year.
- A technical and legal representative must be appointed.

**b)** Provisions applicable to the services

- Quality of the services: refers to the rendering of the services on an on-going and efficient basis.
- Measurement and quality-control equipment: the licensee must make every effort to ensure the measuring accuracy and reliability of the equipment.
- Code of commercial practices: the licensee must prepare a description of the services to be provided and the methodology for billing and applying the respective rates.
- Emergency services: the licensee must submit an action plan to prevent the interruption of the services in the event of acts of God or force majeure.

• Network modernization: the licensee must keep the network up to date by ensuring that -the most recent technological advances are implemented.

### c) Verification of information

- Information: the licensee is required to deliver its company's audited financial statements within 150 calendar days following the close of the respective period.
- Information on network installation: The licensee must report quarterly on progress made -on the installation of the network.
- Accounting information: the licensee is required to provide accounting information per -service, region, function and the components of its network.

### **d)** Commitments

- For the first three or five years, the licensee agrees to use its own infrastructure to install each of the stages of the coverage program indicated in the concession title.
- Term for service startup: the licensee must begin rendering the service referred to in the concession no later than 365 calendar days following the date on which the concession is issued; an extension is available for half of that period.

At December 31, 2016 and 2015, the Group has complied with all of the commitments disclosed.

### e) Renewal

• As from January 2016, all concession titles that expire will be adhered to the aforementioned sole concession title, and the related services will continue to be provided. The term of the sole concession is 30 years as from the date on which it is grated and is renewable as per the provisions of article 113 of the Federal Telecommunications and Radio Broadcasting Law,

which indicates the concessions allowed for public telecommunications networks and can be extended for terms equal to those originally established. In order for a concession term to be extended, the concessionaire must have complied with all the conditions set down in the concession to be extended, must request the extension before the beginning of the last fifth portion of the concession, and must accept the new conditions established by the Authorities in accordance with this Law and other applicable provisions. The IFT must resolve all pertinent matters within a term of 180 calendar days.

### **f)** Guarantees

• In January and June of each year, the licensee must provide the Federal Treasury with guarantees to ensure compliance with the obligations contracted under each concession. Said guarantees must be provided in the form of a bond contracted with a bonding company by the Department of Finance for the equivalent of 4,000 days of minimum wage in effect in the Fe-deral District for the year under guarantee. The guarantee must be renewed annually on the basis of National Consumer Price Index (NCPI) factors.

The renewal of any of the Group's concessions would have a significant adverse effect on its financial dealings and on operating results, which would be directly reflected in operating income and costs, and possibly require a reserve for impairment of assets that have ceased to generated cash flows.

### 4.1.2. Impairment of estimated goodwill

The Group conducts an annual assessment to determine whether goodwill has been impaired, as per the accounting policy described in Note 2.14. The amounts recoverable from cash generating units (CGU) have been determined on the basis of a value-in-use computation. These calculations require the use of estimates (Note 10).

In 2016 and 2015, none of the CGUs showed signs of impairment and the most sensitive -variables in the calculations are the discount rate and the gross operating margin. If the estimated cost of capital used to determine the before-tax discount rate for calculating the value in use had been 10% above the figure estimated, the group would not have recognized additional impairment of goodwill amounting to \$995,469.

### 4.1.3 Taxes on income

The Group is subject to taxes on income in many jurisdictions. Significant judgments must be made to recognize taxes on income currently payable and deferred. There are many operations and calculations for which determination of the exact tax figure is uncertain. The Group records a liability for matters arising from tax audits it considers likely to result in the determination of tax in addition to the amount originally incurred. When the final result of these processes differs from the liability estimated, said differences are recognized in currently payable and/or deferred taxes on income for the period.

Based on the simulations performed, the impact of a 5% movement on income after taxes would generate a maximum increase or decrease of \$33,853 in 2016 (\$35,436 in 2015). Simulations -are run periodically to verify that the maximum potential loss is within the limit established by Management.

Determination of the final tax could be uncertain due to the complexity of certain transactions and the judgment required to handle them. When the final result of these situations differs from the amounts initially recorded, the differences impact the current or deferred income tax asset and liability in the period in which that fact is determined. At the 2016 and 2015 year-end closing, the Group has no significant uncertain tax positions.

### 4.1.4. Estimation for impairment of accounts receivable

The methodology applied by the Group to determine the balances of this provision is described in Note 2.10.

If at December 31, 2016 and 2015, the impairment provision for accounts receivable had changed by 10% above or below that estimated by Management, the Group would have increased and/or decreased said provision by \$27,738 and \$20,743, respectively and operating income would have been affected and/or benefited by the 6wert same amount.

### 4.1.5. The estimated useful life and residual values of property, networks and equipment

The Company estimates the useful life of its properties, networks and equipment in order to determine depreciation expense to be recorded during any reporting period. The useful life of an asset is calculated when the asset is acquired, based on past experience with similar assets, considering expected technological changes or changes of any other nature. If technological changes occur more quickly than expected or in a different manner than expected, the useful lives assigned to those assets might need to be shortened. This would make it necessary to recognize a greater depreciation and amortization expense in future periods. On the other hand, that type of technological change could result in recognition of a charge for impairment to reflect the drop in value of the assets. The Company reviews assets on an annual basis in order to determine whether they show signs of impairment, or when certain events or circumstances indicate that the book value may not be recovered throughout the remaining lifetime of the assets. If there are signs of impairment, the Company conducts a study to determine the value and use of those assets. At December 31, 2016 and 2015, there were no signs of impairment.

### 4.1.6. Pension plan benefits

The present value of pension plan obligations depends on a number of factors determined on the basis of actuarial studies using certain assumptions. The assumptions used in determining the net cost (income) of/from pensions include the discount rate. Any changes in these assumptions impact the carrying value of pension plan obligations.

The Group determines the best discount rate at the end of That power arises from voting rights stemming from each year. The interest rate used to determine the present shareholding in each of its investments, which is 51% in all value of estimated future cash outflows expected to be cases. In all cases, the remaining shareholding is divided required to settle pension plan obligations. At December among a number of stockholders.it is important to mention 31, 2016 and 2015, the Group used the zero coupon that there are no contractual agreements establishing government bond curve of 6.75 % and 6.44%, respectively, strategic alliances of any kind among the remaining as a reference for the discount rate stockholders with voting rights, and there is no precedent of that type of agreement.

If the discount rate used at December 31, 2016 and 2015 had differed by 1% from that estimated by Management, the book value of pension plan obligations would have approximated \$25,435 and \$25,900, respectively.

Other factors used to estimate pension obligations are based on current market conditions. Additional information is disclosed in Note 15.

### 4.1.7. Consolidation of entities in which the Group has an interest of more than 51%

Management considers that the Group exercises control with 51% of the voting shares. The Company is the majority stockholder with 51% of the shares, while other stockholders i-ndividually hold no more than 40% of the capital. There is no history of stockholders forming a group in order to exercise their vote jointly. The overall noncontrolled interest for the period is \$245,804.

The determining factors establishing said control have to do with the power exercised over the subsidiaries, the right to variable yields and a combination of those two factors. which results in that capacity to exercise that power in order to influence the yields arising from those investments. The Group exercises power over its subsidiaries, as it holds rights empowering it to direct relevant operations, that is to say, operations significantly affecting the yields.

The interest held by the Group in each of its subsidiaries expose it, and entitled it to receive variable yields from its involvement in those companies, as well as decision-making rights directly influencing those yields. There are no legal barriers of any kind preventing the Group's rights from being exercised. On the contrary, there are practical mechanisms established making it possible to exercise those rights whenever company management sees fit.

The Board of Directors is mostly comprised of Group members and the remaining stockholders, for a 50% interest in that body. Likewise, the Group appoints the Chairman of the Board and the Treasurer. However, at stockholders' meetings, it continues to hold a majority of the votes (51%), which puts it in a position to decide on relevant operations of the subsidiaries without the need for the consent of the other parties. Decisions made at a stockholders' meeting are definitive and require no additional or subsequent approval of the Board of Directors, provided the percentage of interest remains unchanged.

Relevant totals of assets, liabilities and income consolidated by these subsidiaries are detailed in Note 8.

# Note 5 - Cash and cash equivalents::

Cash and cash equivalents are described as follows:

	December 31,		
	2016	2015	
Cash on hand and in banks	\$869,967	\$1,705,567	
Highly liquid investments	278,172	1,098,322	
Total	\$1,148,139	\$2,803,889	

# Note 6 - Accounts receivable - Net:

Accounts receivable are comprised as follows:

	December 31,		
	2016	2015	
Clients	\$1,994,391 \$	1,762,290	
Sundry debtors	176,015	65,707	
Advance payments (see Note 2.6)	183,075	95,139	
	2,353,481	1,923,136	
Allowance for doubtful accounts receivable from costumers	(277,382)	(207,426)	
Net total	\$2,076,099	1,715,710	
At December 31, 2016 and 2015, accounts receivable are	generally fully in compliance with contract	terms.	

On December 23, 2014, one of the subsidiaries signed a contract At December 31, 2016 and 2015, there is a \$949,705 and with the Federal Electricity Commission (the CFE) for the \$893,392 account receivable respectively. Such accounts installation of gauges in Mexico City (which involves withdrawal, receivable is at its fair value. supply and installation).

a) Following are the dates and values of the phases:

Fase	Starting date	Ending date	Contract value MX Pesos (thousands)	Contract value USD (thousands)	% of installation at Dec 31 -16	% of installation at Dec 31 -15
Fase # 6	December 23, 2014	February 21, 2017	\$1,549,931	USD 105,942	92%	43%
Fase # 1	January 22, 2015	January 16, 2016	\$67,243	USD 4,577	100%	90%
Fase # 5	January 21, 2015	January 15, 2016	\$125,697	USD 8,586	100%	81%

d) If the Contractor fails to achieve any of the critical events b) Principal events of noncompliance and the contractor's contract rescission rights subject to penalization within a period of 60 (sixty) days following the established date and/or fails to comply with any phase of • Suspending or abandoning installation for a period of a Measurement Assurance contract following the scheduled more than 30 days. conclusion date as per the agreed execution schedule for reasons attributable to the Contractor, where noncompliance or delays • Failing to achieve any critical event in a period of 60 days. do not arise from any act or omission of the CFE, from a CFE event of noncompliance or from acts of God or force majeure, • Declaring bankruptcy the Parties agree that the Contractor is required to pay the CFE a conventional fine calculated as follows:

- Failing to handle installations as specified in the contract.
- Per critical event, the Contractor is required to pay the • Assigning collection rights stemming from the contract, CFE a conventional fine, i.e., the amounts arrived at without written authorization from CFE. by multiplying the portion of the Contract Price of the Work in question by 0.5%, on the understanding that the maximum amount payable as per the clause concerning noncompliance with critical events is 2% of the Contract Price of the Work in question.

c) Critical events that can be penalized

- Orders filled at 100%
- Engineering at 80%
- Percentage of completion of electromechanical works at 80%
- Set up 80%

For delays in completing Works, the Contractor is • required to pay an amount in proportion to the number of days of delay in achieving conclusion of each of the Measurement Assurance Works.

At December 31, 2016 and 2015, there were no compliance Pastdue but not impaired accounts receivable are related to a failures that would trigger payment of penalizations.

At the date of issuance of the financial statements, all phases as follows: of installation have been completed in their entirety, and \$848,227 of the account receivable was recovered.

number of independent customers with no recent history of default. The aging analysis of accounts receivable balances is

The increase in the estimation for doubtful accounts is Maximum exposure to credit risk at the reporting date is the included in operating expenses under "selling expenses" in book value of each type of account receivable mentioned. The the comprehensive statement of income (Note 20). Amounts Group requests no collateral guarantee. charged to the provision are usually written off when there are no expectations of recovery of additional cash. The book value of customers and other accounts receivable denominated in dollars are as follows:

Other items of accounts receivable and other accounts receivable are not impaired.

	Decembe	er 31,
	2016	2015
90 to 120 days	\$97,637	\$41,145
120 to 150 days	49,901	26,705
Total	147,538	67,850

The book value of the Group's accounts receivable and other Estimates show that only a small portion of these accounts accounts receivable are mainly denominated in Mexican pesos.

Impaired accounts receivable correspond to customers facing an unexpected difficult economic situation or whose credit history has shown default.

The movement of the impairment reserve for trade receivables

receivable will be recovered. Aging of those accounts receivable is as follows:

December 31,

\$207,426

90,137

(20, 181)

\$277,382

# Note 7 - Inventories:

	Decembe	er 31,
	2016	2015
Total (over 180 days)	\$277,382	\$207,426

2016

\$198,757

\$207,426

8.669

2015

The investment in shares of joint businesses and associated companies is comprised of the following companies:

Compony	Interest December 31,		Duciness numbers	
Company	2016	2015	Business purpose	
Grupo de Telecomunicaciones de Alta Capacidad S.A.P.I. de C.V. (negocio conjunto) (1)	33.33%	33.33%	Holds license to operate the dark fiber owned by the Federal Electricity Commission	

Balance at beginning of year

Ending balance for the year

is as follows:

Increase

Applications

	December 3	1,
	2016	2015
US dollar (thousands)	\$ 53,218	\$7,951
Note 7 - Inventories:		
Inventories are analyzed as follows:		
	December 3	1,
	2016	2015
Operating materials and equipment	\$404,181	\$421,078
Inventory in transit		10,489
Advances to suppliers	128,859	33,790
	\$533,040	\$465,357
The cost of inventories recognized as expenses and	included in "cost of services" totals \$771,951	in 2016 (\$489,044 in 2015).

# Note 8 - Investment in shares of joint businesses and subsidiary companies:

Compañía	Participación 31 de diciembre		Objete esciel	
Compañía	2016	2015	Objeto social	
Altán Redes, S. A. P. I. de C. V. (2)	4.01%	-	Desing, installation, operation maintenance of shared network	
(1) The capital stock of the following	oint business consists o	nly of ordinary shares, held	d directly by the Group.	

(2) Affiliated company in which the Group made an investment of \$20,596 as of December 5, 2016 of the variable capital representing 401,000 Series "B" shares.

The nature of the investment in joint businesses at December 31, 2016 and 2015. 5.

Name of the entity	Place of business/ country of incorporation	% of interest	Nature of the relationship	Method of measurement
Grupo de Telecomunicaciones de Alta Capacidad, S. A. P. I. de C. V.	Cd. de México	33.33%	Trunk capacity supplier equity	Equity method
Altán Redes, S. A. P. I. de C. V.	Cd. de México	4.01%	Operator of the project to build the shared network	Equity method

### Condensed statement of financial position

	Grupo de Telecomunicaciones de Alta Capacidad S.A.P.I. de C.V.			
	2016	2015		
Current				
Cash and cash equivalents	\$293,009	\$53,863		
Other current assets	358,728	192,076		
Total current assets	651,737	245,939		
Other current liabilities (including accounts payable)	297,301	247,651		
Total current liabilities	297,301	247,651		

J.A.F.I. UE C.V.		
2016	2015	
2,481,551	1,689,066	
2,556,552	1,910,168	
(\$75,001)	(\$221,102)	
\$209,748	\$160,643	
(7,480)	(1,574)	
(232,145)	(156,358)	
66,405	51,002	
(186,012)	(116,135)	
(149,484)	(62,422)	
-	-	
(\$149.484)	(\$62,422)	
	2016 2,481,551 2,556,552 (\$75,001) \$209,748 (7,480) (232,145) 66,405 (186,012)	

At December 31, 2016 and 2015, the result of recording the Group's joint business losses was that its investment was valued at zero. Unrecognized losses on its interest in GTAC at The Group has the following subsidiaries (all S.A. de C. V., except December 31, 2016 and 2015 totaled \$49,330 and \$20,599, Liderazgo Empresarial en Tecnologías de la Información, S. A.P. respectively, and unrecognized accrued losses totaled I. de C.V.) at December 31, 2016 and 2015. \$176,978 at December 31, 2016.

Name	Country of incorportion and place of business	Nature of business	Percentage of ordinary shares held by the holders (%)	Percentage of ordinary shares held by the Group (%)	Percentage of ordinary shares held by the non controlling portion (%)	Percentage of preferential shares held by the Group (%)
Myc Red	México	Cable system operator	51%	51%	49%	-
Servicio y Equipo en Telefonía Internet y Televisión	México	Cable system operator	51%	51%	49%	-

### Grupo de Telecomunicaciones de Alta Capacidad S.A.P.I. de C.V.

## The principal subsidiaries with a 51% shareholding

Name	Country of incorportion and place of business	Nature of business	Percentage of ordinary shares held by the holders (%)	Percentage of ordinary shares held by the Group (%)	Percentage of ordinary shares held by the non controlling portion (%)	Percentage of preferential shares held by the Group (%)
Corporativo de Comunicación y Redes de GDL	México	Leasing of fixed assets	51%	51%	49%	_
Liderazgo Empresarial en Tecnologías de la Información	México	Telephony installation and communication service	51%	51%	49%	-

Following is condensed financial information for each subsidiary

All subsidiary companies are included in the consolidation. The percentage of voting rights in the subsidiary companies held directly by the holding company is the same as the percentage of ordinary shares held. There is no history of stockholders forming a group in order to exercise their votes jointly. The overall non-controlling interest in 2016 and 2015 is \$272,810 and \$161,159, respectively.

Management considers that the Group holds control with 51% with non-controlled interest that is material for the Group. of the voting shares. The Company is the majority stockholder with 51% of the shares, while other stockholders individually hold no more than 40% of the capital.

### Condensed statement of financial position

	For the yea	Myc Red, S. A. de C.V. For the year ended December 31		en Telefonía, ón, S.A. de C.V. r ended er 31
	2016	2015	2016	2015
Short term				
Assets	\$5,596	\$4,657	\$114,304	\$74,894
Liabilities	(9,431)	(9,288)	(586,980)	(594,878)
Total net short-term liabilities	(3,835)	(4,631)	(472,676)	(519,984)
Long-term				
Assets	38,165	36,817	424,921	374,249
Liabilities	-	-	-	-
Total long-term net assets	38,165	36,817	424,92	374,249
Assets, net	\$34,330	\$32,186	(\$47,755)	(\$145,735)

	Redes de GDL For the yea	Corporativo de Comunicación Redes de GDL, S. A. de C.V. For the year ended December 31		resarial en Información, e C.V. r ended er 31
	2016	2015	2016	2015
Short term				
Assets	\$650,512	\$544,589	\$1,353,246	\$1,715,578
Liabilities	(443)	-	(473,020)	(696,407)
Total net short-term liabilities	650,069	544,589	880,226	1,019,171
Long-term				
Assets	365,520	345,707	326,774	159,755
Liabilities	(83,109)	(63,451)	(977,751)	(1,046,810)
Total long-term net assets	282,411	282,256	(650,977)	(887,055)
Assets, net	\$932,480	\$826,845	\$229,249	\$132,116

### Condensed statement of comprehensive income:

	Myc Red, S. / For the yea Decembe	r ended	Servicio y Equipo en Telefonía, Internet y Televisión, S.A. de C.V For the year ended December 31		
	2016	2015	2016	2015	
Income	\$57,664	\$47,259	\$664,032	\$532,529	
Pre-tax profits	3,385	5,081	94,362	103,277	
Taxes on income expense	(1,240)	(588)	107,617	(31,897)	
Total comprehensive income	\$2,145	\$4,493	\$201,979	\$71,380	

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	Redes de GDL, For the yea	Corporativo de Comunicación Redes de GDL, S. A. de C.V. For the year ended December 31		resarial en Información, e C.V. r ended er 31
	2016	2015	2016	2015
Income	\$106,000	\$96,000	\$1,495,215	\$1,229,617
Pre-tax profits	125,714	70,456	\$115,422	71,356
Taxes on income expense	(20,078)	(14,449)	(20,377)	(23,171)
Total comprehensive income	\$105,636	\$56,007	\$95,045	\$48,185

## Condensed statement of cash flow

· · · ·	5. A. de C.V. ear ended iber 31	Servicio y Equij Internet y Televi For the ye Decem	sión, S.A. de C.V. ear ended
2016	2015	2016	2015

### Cash flows from operating activities

Interest paid	\$262	\$572	\$18,202	\$8,666
Taxes on income paid	-	-	(32,578)	(23,487)
Net cash arising from operating activities	4,937	9,103	168,802	169,044
Net cash used in investing activities	(5,511)	(8,480)	(126,673)	(181,421)
Cash used in investing activities	-	54	(29,551)	-
Net (decreases)/increases in cash and cash equivalents	(574)	677	12,578	(12,377)
Cash and cash equivalents at beginning of year	2,108	1,431	19,425	31,802
Cash and cash equivalents at end of year	\$1,534	\$2,108	\$32,003	\$19,425

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Cash flows from operating activities				
Interest paid	-	-	\$54,464	\$13,958
Taxes on income paid	-	_	(2,235)	(27,076)
Net cash arising from operating activities	1,219	(17,030)	278,432	(1,289,347)
Net cash used in investing activities	241	4,681	(175,934)	22,718
Cash used in investing activities			(111,347)	1,353,945
Net (decreases)/increases in cash and cash equivalents	1,460	(12,349)	(8,849)	87,316
Cash and cash equivalents at beginning of year	111,690	124,039	94,942	7,626
Cash and cash equivalents at end of year	\$113,150	\$111,690	\$86,093	\$94,942
The above figures are prior to intercompany elimi	inations.			

At December 31, 2016 and 2015, none of these subsidiaries had any contingent commitments or liabilities that could affect the figures.

rativo de Comunicación es de GDL, S. A. de C.V. or the year ended December 31	Liderazgo Em Tecnologías de ción, S.A.P For the ye Deceml	e la Informa- ?I. de C.V. ar ended
16 2015	2016	2015

# Note 9 - Property, networks and equipment:

a. Property, networks and equipment are comprised as follows:

At December 31, 2016	Land	Buildings	Network and tech. equip. for signal distribution	Computer equipment furniture and office equipment	Transportation equipment	Leasehold improvements	Communications equipment	Tools equipments	Total
Net opening book balance	\$104,664	\$110,828	\$14,890,612	\$354,153	\$394,387	\$82,768	\$27,054	\$1,685,365	\$17,649,831
Additions Leasing Financial (Note 16)			190,376						190,376
Additions	155		6,980,532	81,519	127,900	35,271	1,239	1,039,981	8,266,597
Disposals			(2,210,780)	(12,558)	(40,900)			(6,886)	(2,271,124)
Transfers			2,276,138	276			108,108	(2,384,522)	-
Depreciation charge		(8,238)	(1,847,437)	(89,762)	(53,042)	(21,901)	(12,036)	(31,778)	(2,064,194)
Net closing book balance	\$104,819	\$102,590	\$20,279,441	\$333,628	\$428,345	\$96,138	\$124,365	\$302,160	\$21,771,486
Cost	\$104,819	\$158,810	\$31,630,258	\$1,119,710	\$698,195	\$327,287	\$150,155	\$616,108	\$34,805,342
Accumulated depreciation	-	(56,220)	(11,350,817)	(786,082)	(269,850)	(231,149)	(25,790)	(313,948)	(13,033,856)
Net book value	\$104,819	\$102,590	\$20,279,441	\$333,628	\$428,345	\$96,138	\$124,365	\$302,160	\$21,771,486
At December 31, 2015	Land	Buildings	Network and tech. equip. for signal distribution	Computer equipment furniture and office equipment	Transportation equipment	Leasehold improvements	Communications equipment	Tools equipments	Total
Net opening book balance	\$89,777	\$101,715	\$12,890,453	\$371,252	\$322,473	\$76,280	\$12,345	\$534,463	\$14,398,758
Additions Leasing Financial (Note 16)			118,899						118,899
Additions	14,915	16,026	3,541,619	41,794	94,438	40,148	16,019	1,210,784	4,975,743
Disposals	(28)	(136)		(17)	(785)			(46,723)	(47,689)
Depreciation charge		(6,777)	(1,660,359)	(58,876)	(21,739)	(33,660)	(1,310)	(13,159)	(1,795,880)
Net closing book balance	\$104,664	110,828	\$14,890,612	\$354,153	\$394,387	\$82,768	\$27,054	\$1,685,365	\$17,649,831
Cost	\$104,664	158,810	\$24,393,992	\$1,050,472	\$611,195	\$292,016	\$40,808	\$1,967,536	\$28,619,493
Accumulated depreciation	_	(47,982)	(9,503,380)	(696,319)	(216,808)	(209,248)	(13,754)	(282,171)	(10,969,662)
Net book value	\$104,664	\$110,828	\$14,890,612	\$354,153	\$394,387	\$82,768	\$27,054	\$1,685,365	\$17,649,831

b. Depreciation expense for the periods ended December 31, c. Financial leasing included and related to the components of 2016 totaled \$2,064,247 (\$1,795,880 in 2015), of which property, networks and equipment is as follows (see Note 16): \$1,864,027 (\$1,623,013 in 2015) was recorded in cost of services and a \$200,220 complement (\$172,867 in 2015) was recorded under selling and administration expenses.

	At December 31,			
	2016	2015		
Network and technical equipment for the distribution of signals, net	\$1,031,382	\$969,645		

# Note 10 - Goodwill:

### Goodwill is comprised as follows:

TCO (1)	IMATEL (2)	IRA	SIGETEL	Otros	(3)	Total
\$2,296,815	\$381,098	\$331,811	\$240,378	\$54,893	\$1,073,402	\$4,378,397
\$2,296,815	\$381,098	\$331,811	\$240,378	\$54,893	\$1,073,402	\$4,378,397
\$2,296,815	\$381,098	\$331,811	\$240,378	\$54,893	\$1,073,402	\$4,378,397
-	-	-	-	-	-	-
\$2,296,815	\$381,098	\$331,811	\$240,378	\$54,893	\$1,073,402	\$4,378,397
\$2,296,815	\$381,098	\$331,811	\$240,378	\$54,893	\$1,073,402	\$4,378,397
\$2,296,815	\$381,098	\$331,811	\$240,378	\$54,893	\$1,073,402	\$4,378,397
\$2,296,815	\$381,098	\$331,811	\$240,378	\$54,893	\$1,073,402	\$4,378,397
-	-	-	-	-	-	-
\$2.296.815	\$381.098	\$331.811	\$240.378	\$54.893	\$1.073.402	\$4,378,397
	\$2,296,815 \$2,296,815 \$2,296,815 - \$2,296,815 \$2,296,815 \$2,296,815 \$2,296,815 \$2,296,815 -	\$2,296,815 \$381,098 \$2,296,815 \$381,098 \$2,296,815 \$381,098 \$2,296,815 \$381,098 \$2,296,815 \$381,098 \$2,296,815 \$381,098 \$2,296,815 \$381,098	\$2,296,815 \$381,098 \$331,811 \$2,296,815 \$381,098 \$331,811 \$2,296,815 \$381,098 \$331,811 \$2,296,815 \$381,098 \$331,811 \$2,296,815 \$381,098 \$331,811 \$2,296,815 \$381,098 \$331,811 \$2,296,815 \$381,098 \$331,811 \$2,296,815 \$381,098 \$331,811	\$2,296,815       \$381,098       \$331,811       \$240,378         \$2,296,815       \$381,098       \$331,811       \$240,378         \$2,296,815       \$381,098       \$331,811       \$240,378         \$2,296,815       \$381,098       \$331,811       \$240,378         \$2,296,815       \$381,098       \$331,811       \$240,378         \$2,296,815       \$381,098       \$331,811       \$240,378         \$2,296,815       \$381,098       \$331,811       \$240,378         \$2,296,815       \$381,098       \$331,811       \$240,378         \$2,296,815       \$381,098       \$331,811       \$240,378         \$2,296,815       \$381,098       \$331,811       \$240,378         \$2,296,815       \$381,098       \$331,811       \$240,378         \$2,296,815       \$381,098       \$331,811       \$240,378         \$2,296,815       \$381,098       \$331,811       \$240,378         \$2,296,815       \$381,098       \$331,811       \$240,378	\$2,296,815       \$381,098       \$331,811       \$240,378       \$54,893         \$2,296,815       \$381,098       \$331,811       \$240,378       \$54,893         \$2,296,815       \$381,098       \$331,811       \$240,378       \$54,893         \$2,296,815       \$381,098       \$331,811       \$240,378       \$54,893         \$2,296,815       \$381,098       \$331,811       \$240,378       \$54,893         \$2,296,815       \$381,098       \$331,811       \$240,378       \$54,893         \$2,296,815       \$381,098       \$331,811       \$240,378       \$54,893         \$2,296,815       \$381,098       \$331,811       \$240,378       \$54,893         \$2,296,815       \$381,098       \$331,811       \$240,378       \$54,893         \$2,296,815       \$381,098       \$331,811       \$240,378       \$54,893         \$2,296,815       \$381,098       \$331,811       \$240,378       \$54,893         \$2,296,815       \$381,098       \$331,811       \$240,378       \$54,893         \$2,296,815       \$381,098       \$331,811       \$240,378       \$54,893	\$2,296,815       \$381,098       \$331,811       \$240,378       \$54,893       \$1,073,402         \$2,296,815       \$381,098       \$331,811       \$240,378       \$54,893       \$1,073,402         \$2,296,815       \$381,098       \$331,811       \$240,378       \$54,893       \$1,073,402         \$2,296,815       \$381,098       \$331,811       \$240,378       \$54,893       \$1,073,402         \$2,296,815       \$381,098       \$331,811       \$240,378       \$54,893       \$1,073,402         \$2,296,815       \$381,098       \$331,811       \$240,378       \$54,893       \$1,073,402         \$2,296,815       \$381,098       \$331,811       \$240,378       \$54,893       \$1,073,402         \$2,296,815       \$381,098       \$331,811       \$240,378       \$54,893       \$1,073,402         \$2,296,815       \$381,098       \$331,811       \$240,378       \$54,893       \$1,073,402         \$2,296,815       \$381,098       \$331,811       \$240,378       \$54,893       \$1,073,402         \$2,296,815       \$381,098       \$331,811       \$240,378       \$54,893       \$1,073,402         \$2,296,815       \$381,098       \$331,811       \$240,378       \$54,893       \$1,073,402         \$2,296,815       <

(1) On August 7, 2007, the Group signed a purchase agreement (3) In August 2013, the Group signed a contract for the of the capital stock of Acotel, S. A. de C. V. and subsidiaries, a Tecnologías de la Información, S. A.P. I. de C.V. and Fidelizar S.A. in 28 towns in six states in Mexico.

agreement to acquire 51% of the capital stock of Tele Cable Centro Occidente, S. A. de C. V. (TCO) for \$453,320 (\$39.2 million U.S. dollars). That company is engaged in operating cable and Internet services in Morelia, Pátzcuaro and other minor neighboring locations.

for the \$2,813,082 (\$256 million US dollar) acquisition of 100% acquisition of 51% interest in Liderazgo Empresarial en company engaged in cable operations. With that transaction, de C.V. amounti ng to \$1,190 (\$89.4 million US dollars). With the Group acquired, among other assets, the market to operate those acquisitions, The Group has strengthened its position in the business and corporate markets and in the public sector by widening the range of telecommunications and data solutions (2) On November 21, 2007, the Group signed a share purchase and the handling of information (Metrocarrier) in Mexico City, Guadalajara, Monterey and Cancun.

At December 31, 2015	Beginning balance	Additions	Ending balance
North	\$95,006	\$-	\$95,006
West	315,478	-	315,478
Pacific	417,625	-	417,625
Southeast	224,452	-	224,452
TCO	318,640	-	318,640
Bajío	1,001,963	-	1,001,963
Center	1,810,829	-	1,810,829
The Gulf	93,331	-	93,331
Metrocarriers	101,073	-	101,073
Total	\$4,378,397	-	\$4,378,397

### Goodwill impairment testing:

Management reviews business performance based on Goodwill is analyzed by management at the geographic zone geography and type of business. The Mexican states where the level. Following is a summary of the allocation of goodwill to Group operates have been determined. The Group provides each geographic segment: cable, telephone and Internet service in all geographic areas.

At December 31, 2016	Beginning balance	Additions	Ending balance
North	\$95,006	\$-	\$95,006
West	315,478	-	315,478
Pacific	417,625	-	417,625
Southeast	224,452	-	224,452
ТСО	318,640	-	318,640
Bajío	1,001,963	-	1,001,963
Center	1,810,829	-	1,810,829
The Gulf	93,331	-	93,331
Metrocarriers	101,073	-	101,073
Total	\$4,378,397	-	\$4,378,397

The recovery amount of all the Cash Generating Units (CGU) Cash flows exceeding the five-year term are extrapolated using is determined on the basis of calculations of value in use. These the following estimated growth rates: calculations use before-tax cash flow projections based on financial budgets approved by Management, covering a five-Growth rates do not exceed the average long-term growth rate for the telecommunications business in which the CGUs operate. year period.

The recovery value of each CGU are as follows:

North	\$ 4,460,582
West	12,876,700
Pacific	16,375,736
Southeast	9,936,169
ТСО	3,366,906
Bajío	9,113,036
Center	6,548,404
The Gulf	5,628,770
Metrocarriers	3,205,379

Amount	
--------	--

The key assumptions used in calculating the value in use for 2016 are as follows (global, as they include all segments):

	Gross margin	Growth rate	Discount rate
North	44.8%	8.1%	11.54%
West	43.9%	6.7%	11.54%
Pacific	48.5%	6.3%	11.54%
Southeast	48.5%	8.2%	11.54%
TCO	47.2%	8.3%	11.54%
Bajío	43.9%	8.4%	11.54%
Center	44.6%	8.8%	11.54%
The Gulf	48.2%	4.9%	11.54%
Metrocarriers	12.8%	2.9%	11.54%

Management determined the budgeted gross margins base on past results and its expectations of market development Weighted average growth rates used are consistent with the projections contained in industry reports. The discount rate used are pretax and reflect the specific risks related to releva operating segments.

# Note 11 - Other intangible assets, net:

Intangible assets are comprised as follows:

The key assumptions used in calculating the value in use for 2015 are as follows (global, as they include all segments):

	Gross margin	Growth rate	Discount rate
Norte	44.2%	13.3%	12.14%
Occidente	50.9%	13.5%	12.14%
Pacífico	49.4%	12.5%	12.14%
Sureste	49.2%	13.9%	12.14%
TCO	47.5%	14.1%	12.14%
Bajío	53.9%	16.4%	12.14%
Centro	51.8%	15.6%	12.14%
Golfo	50.0%	13.2%	12.14%
Metrocarriers	15.6%	20.3%	12.14%

December 31,	
2016	2015
\$1,775,323	\$1,535,467
(1,535,632)	(1,506,181)
239,691	29,286
2,729	7,500
19,536	26,052
96,375	-
\$358,331	\$62,838
	2016 \$1,775,323 (1,535,632) 239,691 2,729 19,536 96,375

These assumptions have been used in the analysis of each CGU within the operating segment.

ed	The sales volume is the average annual weighted growth rate
nt.	for the forecast five-year period. It is based on past performance
he	and Management expectations for market development.
es	
ant	The sales volume is the average annual weighted growth rate for
	the forecast five-year period. It is based on actual industry trends
	and includes long-term inflation forecasts for each territory.

(1) Corresponds to the cost of acquiring portfolio/subscribers (2) Refers to the trademark registration for "Video Rola música with a useful life of four years. Movements in the net client base are as follows:

Customer base, net: At January 1, 2015	\$125,641
Additions (i)	27,834
Amortization	(124,189)
At December 31, 2015	\$29,286
Additions (ii)	239,856
Amortization	(29,451)
At December 31, 2016	\$239,691

para tu ojos" and its design, at the Mexican Institute of Industrial Property (renewable in accordance with applicable provisions), which applies to video entertainment and the production of same, discs, cassettes and videos included in this classification. Amortized at the annual rate of 5%.

Brands and patents	
At January 1, 2015	\$32,619
Disposals, net	(6,567)
At December 31, 2015	\$26,052
Disposals, net	(6,516)
At December 31, 2016	\$19,536

(i) In 2015, the subsidiary Telefonía por Cable acquired intangible assets worth \$27,834.

The Group has obtained a number of concessions granted at over the useful life of such (4 years) no charge by the Federal Government to install and operate a public telecommunications network; however, because they Amortization is calculated by the straight-line method, taking were granted free of charge, they were not recognized for into account the estimated lifetime of assets (4 years). At accounting purposes. For further details, see Note 1.

(ii) In 2016, the subsidiary Telefonia por Cable acquired intangible assets worth \$239,856.

The Group has obtained a number of concessions granted at no charge by the Federal Government to install and operate a public telecommunications network; however, because they were granted free of charge, they were not recognized for accounting purposes. For further details, see Note 1.

(3) Refers to commissions of sales of contracts for the acquisition of new subscribers and which will be amortized

December 31, 2016 and 2015, cost of services recorded was \$29,451 and \$124,189, respectively.

# Note 12 - Financial instruments by category:

a) Per category

Accounts receivable, net, excluding of advance payments	\$ 1,893,024
Related parties	1,006,900
Cash and cash equivalents	1,148,139
Total	\$ 4,048,063
	Amortization cost for financial liabilities
Liabilities according to statement of financial position	
Bank loans	\$3,632,203
Suppliers	1,917,052
Related parties	838,821
Notes payable	11,515
Other accounts payable excluding non-financial liabilities	687,156
Total	7,086,747
	December 31, 2015

Assets according to statement of financial position

Accounts receivable, net, excluding of advance payments

Related parties

Cash and cash equivalents

Total

Liabilities according to statement of financial position	
Bank loans	
Suppliers	
Related parties	

Notes payable

Other accounts payable excluding non-financial liabilities

Total

### December 31, 2016 Loans and accounts receivable

### December 31, 2015 Loans and accounts receivable

\$1,620,571

635,776

2,803,889

### \$5,060,236

### Amortization cost for financial liabilities

942,407
44,909
790,469
1,502,731
\$3,187,884

# Note 13 - Bank loans:

Bank loans are comprised as follows:

	December 31	
	2016	2015
Plain loan of \$2,100,000 (nominal) maturing on July 31, 2016, and was renewed on July 20, 2016, for \$2,000,000 (nominal) and its new maturity is July 31, 2019, subject to monthly interest at the TIIE rate plus a margin of 0.50% upon maturity (1).	\$1,982,628	\$2,085,368
Plain loan for \$884,388 (USD\$103 million) from Santander, subject to 1.8% annual interest plus TIIE, maturing on February 14, and March 6, 2017 both. The effective rate determined at December 31, 2015 and 2016, were 2.6% and 2.03%, respectively	884,388	985,247
A \$58,000,000 loan from Banamex payable on July 30, 2017, subject to 1.6% annual interest plus TIIE plus an applicable margin. The effective rates determined at December 31, 2016 and 2015 were 1.20% and 1.22%, respectively.	9,694	29,059
A \$40,000 (nominal) from Banamex, maturing on July 30, 2017, subject to monthly interest at the TIIE rate plus a margin of 0.49% at maturity. The effective rates determined at December 31, 2016 and 2015 were 1.40% and 1.31%, respectively.	-	20,068
Current account credit lines from Santander S. A. of up to \$6,000 and \$2,850, automatically renewable, maturing in 12 and 8 months, respectively, subject to interest at the TIIE rate +2.50 percentage points per month. The effective rates determined at December 31, 2015 was 2.13%.	6,700	8,432
A \$3,500 loan from Banamex payable on December 11, 2018, subject to 1.6% annual interest plus TIIE plus an applicable margin of 0.70%. The effective rate determined at December 31, 2016 and 2015, were 1.04% and 1.15%, respectively.	2,341	3,508
Current account credit lines from Banamex S.A. for a maximum of \$50,000, for a term of 180 days, subject to interest at the TIIE rate, plus 2.50 percentage points per year. The effective rate determined at December 31, 2015 was 49%.		44,260
Unsecured revolving loan of \$619,920 (USD \$30 million) from Banco Santander contracted on November 8, 2016, subject to 0.84% annual interest. Settled in January 2017. The effective rate determined at Saturday, December 31, 2016 was 0.07%.	619,920	-
Loan available in a lump sum with Banco Banamex, S.A. for a maximum amount of \$90,000, contracted on March 9, 2016, expiring on March 9, 2020, at the interbank interest rate (TIIE) plus an applicable margin of 0.75%. The effective rate determined at December 31, 2016 was 0.89%.	73,392	-

Loan available in a lump sum with Banco Banamex, S.A. for a maximum amount of \$33,800, contracted on March 9, 2016 expiring on December 09, 2019, at the interbank interest rat (TIIE) plus an applicable margin of 0.75%. The effective rate December 31, 2016 was 0.90%.

Loan available in a lump sum with Banco Banamex, S.A. for a maximum amount of \$3,470, contracted on March 9, 2016, expiring on Saturday, March 09, 2019, at the interbank interrate (TIIE) plus an applicable margin of 0.70%. The effective at December 31, 2016 was 0.88%.

Credit line of up to the total principal of \$8,080 contracted Banco Banamex S.A. on January 22, 2016, expiring on Janua 22, 2021, at the Libor, plus an applicable margin of 1.8%.

Contract for a \$30,000 loan from Scotiabank Inverlat, S. A, f the acquisition of assets on May 22, 2015. A second \$14,06 drawdown was made on this loan on July 28, 2015, and a \$5,533 third on January 29, 2016. All drawdowns become on May 22, 2018, at a monthly TIIE, plus 2.50 base points. T effective rate determined at December 31, 2016 and 2015 were 1.37% and 0.72%.

Total bank loansLess:Short-term portion of long-term bank loansBank loans maturing at a term of over one year.

(1) On July 31, 2016, Mega Cable (an accredited subsidiary) and Telefonía por Cable S.A. de C.V. (obliged jointly) as well as Megacable Holdings, S.A.B. de C.V. (obliged jointly) ) Servicios Especiales Turandot y Werther Administración Integral, both SAPI de C.V. subsidiaries (joint obligors), renewed the loan agreements with Banco Nacional de México, S.A. (Banamex) for \$800,000, BBVA Bancomer, S.A. for \$800,000 and Scotianbank Inverlat, S.A. for \$300,000, as creditors, and Banamex acting as administrative agent. Matures on July 31, 2019.

At December 31, 2016 and 2015, with respect of the most significant loan of \$2,000,000 and \$2,100,000 (nominal) mentioned above, the Group determined an effective interest rate in 2016 and 2015 of 4.83% and 3.79%, respectively, based on which it recorded the financial cost of said loan; in addition, the fair value at those dates, amounting to \$2,000,762 and \$2,092,958, respectively, were determined using the market rate discount rate TIIE +0.50, and its classify as level 2 in the fair value hierarchy. Current loan agreements established different positive and negative covenants for Mega Cable and its subsidiaries, including limitations on: (a) mergers or consolidation with any third party; (b) selling, transferring or leasing assets, except for cash; (c) certain investments; (d) amounts of borrowings; (e) certain payments of dividends or capital stock distributions by Megacable Holdings or its subsidiaries, or the purchase, redemption or other acquisition of capital stock of any of its

	December	31
	2016	2015
a .6, rate e at	27,145	-
a , erest e rate	2,613	
l with Iary	8,080	-
for 60		
e due The 5	15,302	11,942
	3,632,203	3,187,884
	(1,567,631)	(2,172,026)
	\$2,064,572	\$1,015,858

certain risks or acquire benefits and (g) changes in accounting; the loan also requires Megacable Holdings and subsidiaries to comply with certain financial rates, including a consolidated Exposure of the Group's loans to changes in interest rates and to leverage rate no higher than 3.00 and a consolidated interest hedge rate of over 3.50.

subsidiaries; (f) hedge agreements, unless intended to mitigate At December 31, 2016 and 2015, the Company has complied with all its obligations.

contractual dates is as follows:

	2016	2015
Less than 6 months	\$10,802	\$8,432
From 6 to 12 months	1,556,829	2,163,594
From more than a year to five years	2,064,572	1,015,858
	\$3,632,203	\$3,187,884

The book value and fair value of long-term loans are as follows:

Book	value	Fair v	alue
2016	2015	2016	2015
\$2064572	\$1015858	\$2000762	\$3 193 102
	2016		

Except for the most significant loan of \$2,000,000, the fair Fair values are based on discounted cash flows using the rate value of other short-term loans approximate book value, as the calculated by management and are on level 2 in the hierarchy discount value is not significant.

of fair value.

The book value of the Group's loans is denominated in pesos, except for the following:

	2016	2015
US dollar (thousands)	\$ 79,873	\$56,820

# Note 14 - Other accounts payable:

Benefits payable	
Sundry creditors	
Employees'Statutory Profit Sharing	
Total	

The fair value of accounts payable to sundry creditors approximates book value, as the discount value is not significant.

# Note 15 - Employee benefits:

The value of benefit obligations acquired is as shown below:

Seniority premium Retirement benefits

Seniority premium Retirement benefits

The net cost for the period for the years ended December 31, 2016 and 2015 is as follows:

	December 31,		
2016		2015	
	\$76,197		\$66,465
	580,714		850,102
	30,245		25,840
	\$687,156		\$942,407

	December 31,		
2016		2015	
	\$125,158		\$114,814
	78,857		78,668
	\$204,015		\$193,482

	December 31,		
2016		2015	
	\$10,343		\$12,205
	189		21,429
	\$10,532		\$33,634

### a) Seniority premium

The economic hypotheses used in nominal and real terms were as follows:

	Decem	ber 31,
	2016	2015
Discount rate	7.75%	6.75%
Inflation rate	3.50%	3.50%
Salary increase rate	4.50%	4.50%

The net cost for the period is as follows:

	December 31,	
	2016	2015
Labor cost	\$12,312	\$6,003
Actuarial gains	(9,149)	
Financial cost	7,180	6,202
Net cost for the period	\$10,343	\$12,205

The amount shown as a liability in the consolidated statement of financial position is comprised as follows:

	December 31,	
	2016	2015
Defined benefit obligations	\$125,158	\$114,814
Plan assets	-	-
Liability in the consolidated statement of financial position	\$125,158	\$114,814

Defined benefit obligation movements were as follows:

December 31,	
2016	2015
\$114,814	\$102,609
12,312	6,003
7,180	6,202
(9,148)	-
\$125,158	\$114,814
	2016 \$114,814 12,312 7,180 (9,148)

### b) Retirement benefits

The economic hypotheses used in nominal and real terms were as follows:ueron:

	December 31,	
	2016	2015
Discount rate	7.75%	6.75%
Inflation rate	3.50%	3.50%
Salary increase rate	4.50%	4.50%

The net cost for the period is as follows:

Labor cost

Improvements or modifications to the plan Financial cost

Net cost for the period

	December 31,		
2016		2015	
	\$1,565		\$16,796
	(3,041)		1,037
	1,665		3,597
	\$189		\$21,430

The amount shown as a liability in the consolidated statement of financial position is comprised as follows:

	December 31,	
	2016	2015
Obligations for defined benefits	\$78,857	\$78,668
Plan assets	-	-
Liabilities in the consolidated statement of financial position	\$78,857	\$78,668

Defined benefit obligation movements were as follows:

	December 31,	
	2016	2015
Beginning balance at January 1	\$78,668	\$57,238
Labor cost	1,565	16,796
Financial cost	1,665	3,597
Remediations:		
Experience losses (profits)	(3,041)	1,037
Ending balance at December 31	\$78,857	\$78,668

The sensitivity analysis of the principal assumptions for defined benefit obligations were as follows:

	Impact on defined benefit obligation	
	Change in assumption	Change in obligation
Discount rate	1%	Reduced by 4.2%
Discount rate	1%	Increases by 4%

The weighted average of the duration of the defined benefit obligation is 7.4 years.

### c) Pension Plan

As concerns the pension plan, management has implemented The pensionable service period is considered in complete an annual ten-year contributions plan. Those contributions are years and months of uninterrupted service from the date of handled through the Sura Investment Management México hiring to the date of retirement, death or declaration of total investment account. Annual contributions made during the or permanent incapacity. The date of retirement is the first 2016 and 2015 periods were \$9,966 and \$9,944, respectively. day of the month immediately following the date on which the employee turns 65. The defined contribution must be a According to the plan, all employees are eligible if they: are minimum of the equivalent of 1% of the defined salary. The employees with an individual contract for an indefinite period, company will make contributions in the same amount as the our executive level employees with three years or more of employee. According to the plan, provided the committee issues pensionable service at the date of plan in implementation, authorization, an employee may request early retirement (at 60) or continue to work after the age of 65.

remain with the company for a minimum of five years following the date of plan implementation, determine the percentage of savings to be placed in the long-term savings vehicle, and designate contingent beneficiaries for the delivery of benefits.

# Note 16 - Leases:

### a) Operating leases

The Company has entered into a number of agreements for straight leasing of the buildings that house some of its offices and warehouses. The terms stipulated in said contracts fluctuate from one to five years and the minimum amounts payable are adjusted applying factors derived from the National Consumer Price Index. Minimum future payments for each of the five following years are summarized as follows:

Up to 1 year More than a year to 5 years The amount charged to income for straight leasing (property) totaled 399,263 in 2016 and \$357,585 in 2015. Leasing expense is recorded by the straight line method in the period in which the leasing contract is in effect.

	December 31		
2016		2015	
	\$121,646		\$115,398
	205,261		166,977
	\$326,907		\$282,375

### b) Financial leasing

On June 30, 2011, the subsidiary Mega Cable, S.A. de C.V. (MEGA) signed a high-capacity telecommunications service agreement with Grupo de Telecomunicaciones de Alta Capacidad, S.A.P.I. de C.V. (GTAC) to which the Department of Communications Those concessions cover the Pacific, Center and Gulf areas and Transport issued a number of 20 year concessions in of Mexico. Mega will be making advance annual payments of 2010 through the Federal Electricity Commission (CFE) to \$41,400 from July 2013 to 2029 for use of the trunk capacity install, operate and to exploit an public telecommunications up to the year 2029, in order for GTAC to be able to provide network, to provide transmission service, signal transmission to maintenance and repair services to the public network.

concessionaries of public telecommunications network, which has a validity of 20 years and can be wholly or partially renewed.

# Note 17 - Stockholders' equity:

a) The paid-in capital stock and number of shares are as follows:

### Capital stock at December 31, 2016 and 2015

Shares representing the Company's capital stock, issued and Series A shares have voting rights only at ordinary outstanding, are entirely paid in; they have no par value. stockholders' meetings and hold preference in the distribution of Company profits.

At December 31, 2016 and 2015, 1,721,355,673 shares were issued as a result of the conversion of obligations.

Future minimum payments are summarized as follows:

	December 31,	
	2016	2015
Up to 1 year	\$150,769	\$126,890
More than a year to 5 years	531,555	671,771
Over 5 years	238,450	84,546
	\$920,774	\$883,207

Following is the reconciliation of payments

	December 31,	
	2016	2015
Total financial leases		
At January 1	\$883,207	\$758,451
Increases	190,376	146,382
Payments	(152,809)	(21,626)
At December 31	\$920,774	\$883,207

Following is the reconciliation of outstanding shares at the beginning and end of the year:

	2016	
	Ordinary shares	<b>Preferential shares</b>
At January 1	1,719,022,751	-
Shares issued during the year, net purchases (i)	(1,706,142)	
At December 31	1,717,316,609	-
	2015	5
	Ordinary shares	Preferential shares
At January 1	1,717,935,789	
Shares issued during the year, net purchases (i)	1,086,962	
At December 31	1,719,022,751	_

At December 31, 2016 and 2015, the Company holds 4,039,064 and 2,332,922 shares issued, respectively (treasury shares).

In the periods ended on December 31, 2016 and 2015, no share issuance, placement or registration expenses were incurred.

	Series "A" shares		
Variable		Amount	
1,72	1,355,673		\$910,244

### Repurchase of shares

Ordinary Participation certificates (CPOs from Spanish) are nominative securities representing the provisional right over the returns and other benefits or goods held in an irrevocable trust, issued by the Group to be quoted on the Mexican Stock Exchange. One CPO is equivalent to two shares.

i. In the period ended on December 31, 2016, the company purchased 2,019,532 CPOs, equivalent to 4,039,064 shares of the variable portion of series A shares.

In the period ended December 31, 2016, the Company sold 1,166,461 CPOs, equivalent to 2,332,922 shares pertaining to the variable portion of series A shares. These operations represented.13% of the total.

In the period ended December 31, 2016, the Group made net purchases of 853,071 CPOs, equivalent to 1,706,142 shares pertaining to the variable portion of series A shares. These operations represented .0009% of total shares.

ii. In the period ended on December 31, 2015, the company two series A shares).sold 1,166,461 CPOs, equivalent to 2,332,922 shares of the variable portion of series A shares. These operations represented .0013% of the total.

In the period ended December 31, 2014, the Company sold 1,709,942 CPOs, equivalent to 3,419,884 shares pertaining to the variable portion of series A shares.

In the period ended December 31, 2014, the Group made net sales of 543,481 CPOs, equivalent to 1,086,962 shares pertaining to the variable portion of series A shares. These operations represented .006% pf total shares.

At the Ordinary Stockholders' Meetings held in 2016, the stockholders agreed to decree dividends for a net total of \$1,169,177. The dividend per share was \$0.68 per series A share and \$1.36 per CPO series (which are the equivalent of two series A shares).

At the Ordinary Stockholders' Meetings held in 2015, the stockholders agreed to decree dividends for a net total of \$980,000. The dividend per share was \$0.57 per series A share and \$1.14 per CPO series (which are the equivalent of two series A shares).

### b) The balances of the stockholders' equity tax accounts are:

# Capital contributions account (CUCA)

The after-tax earnings account (CUFIN)

### Total

c) Tax provisions related to stockholders' equity:

The profit for the year is subject to the legal provision requiring that at least 5% of the profit be set aside to increase the legal reserve until it reaches an amount equivalent to one fifth of the capital stock.

In October 2013, Congress approved issuance of a new Income Tax (IT) Law, which came into force on January 1, 2014, that Law establishes that for the period 2014, after-tax earnings must be determined in the terms of the Income Tax Law in effect in the tax period in question, imposes an additional 10% tax on profits or dividends distributed to parties resident abroad and Mexican individuals.

In the event of a capital reduction, any excess of stockholders' equity over capital contributions, the latter restated in accordance with the provisions of the Income Tax Law, is accorded the same tax treatment as dividends.

# Note 18 - Earnings per share:

Net earnings per share is calculated by dividing the net profit for the year by the weighted average of shares outstanding during the year, excluding common shares acquired by the company and held as treasury shares.

Net profit of the controlling interest Weighted average of the shares Profit per ordinary share (pesos) Profit per CPO (1)

(1) One ordinary share corresponds to two CPOs

December 31,	
2016	2015
\$ 27,407,908	\$24,104,099
3,886,779	3,547,384
\$ 31,294,687	\$27,651,483

At December 31,	
2016	2015
\$3,864,524	\$3,124,364
1,719,876	1,718,479
\$2.25	\$1.82
4.50	3.64

## Note 19 - Taxes on income:

### Income tax:

The Income Tax Law that went into effect on January 1, 2014 have to be paid on the profit arising from contributions to establishes that the income tax rate applicable for 2014 and those entities. At December 31, 2016 and 2015, the company subsequent periods is 30% on taxable profit.

The 2014 Tax Reform for investors in Real Estate Companies (SIBRAS from Spanish) makes it likely that income taxes will

shows a \$606,829 short-term liability expected to give rise to payment of said tax in 2017.

1. Taxes on income are comprised as follows:

At December 31,		
2016	2015	
(\$597,247)	(\$516,932)	
(79,808)	(191,785)	
(\$677,055)	(\$708,717)	
	<b>2016</b> (\$597,247) (79,808)	

2. Following is a reconciliation of the rate incurred and the effective consolidated income tax rate:

At December 31,		
2016	2015	
\$4,796,531	\$3,991,322	
30%	30%	
1,438,959	1,197,397	
11,457	(5,670)	
(135,840)	(80,000)	
29,943	21,254	
(28,230)	-	
(639,234)	(424,264)	
\$677,055	\$708,717	
14%	18%	
	2016 \$4,796,531 30% 1,438,959 11,457 (135,840) 29,943 (28,230) (639,234) \$677,055	

### 3. The deferred income tax balance is composed as follows:

Deferred income tax asset
---------------------------

Unamortized tax losses	
Properties, networks and equipment, ne	t
Intangible assets	
Bad debt reserve	
Labor obligations	
Provisions	

### Deferred income tax liability

Property, networks and equipment, net Inventories Other

### Total deferred taxes on incomes

4. Following is an analysis of deferred tax assets and liabilities:

	At December 31	
	2016	2015
Deferred tax asset:		
Deferred tax asset recoverable after 12 months	\$22,416	\$8,483
Deferred tax asset recoverable within 12 months	128,878	163,561
	151,294	172,044
Deferred tax liability:		
Deferred tax asset to be recovered after 12 months	(49,471)	(314,029)
Deferred tax liability to be recovered within 12 months	(1,451,191)	(1,127,575)
	(1,500,662)	(1,441,604)
Deferred tax liability, net	(\$1,349,368)	(\$1,269,560)

31, 2016.

### December 31,

2015

2	$\sim$	1	1
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(\$1,349,368)	(\$1,269,560)
(\$2,113,144)	(\$2,092,740)
(1,756)	(11,767)
(49,654)	(171,603)
(\$2,061,734)	(\$1,909,370)
\$763,776	\$823,180
170,611	156,412
31,723	56,107
100,577	84,280
346,744	63,918
50,770	389,400
\$ 63,351	\$73,063

### 5. Movements in deferred income tax assets and liabilities during the year were as follows:

Deferred income tax asset:	Intangible assets	Unamortized tax losses	Property networks and equipment	Reserve for doubful accounts	Labor and other obligations	Total
1 2015	¢04040	¢ ( 0 74 0	¢040004	¢7(400	¢400.070	¢705004
At January 1, 2015	\$34,369	\$62,710	\$349,204	\$76,422	\$182,379	\$705,084
Charged (credited) to the statement of income	29,550	10,353	40,196	7,858	30,138	118,095
At December 31, 2015	63,919	73,063	389,400	84,280	212,517	823,179
Charged (credited) to the statement of income	(13,149)	(9,712)	(42,656)	16,297	(10,183)	(59,403)
At December 31, 2016	\$50,770	\$63,351	\$ 346,744	\$ 100,577	\$ 202,334	\$763,776

6. At December 31, 2016 and 2015, the Group had accrued consolidated tax losses amounting to \$259,119 and \$469,361, respectively. The right to amortize those losses against future consolidated -profits expires as follows:

Restated figure	Year of expiration
\$ 64,251	2018
42,766	2019
4,968	2020
3,513	2021
8,304	2022
2,203	2023
34,167	2024
27,799	2025
71,148	2026
	\$ 64,251 42,766 4,968 3,513 8,304 2,203 34,167 27,799

Deferred IT liability:	Property networks and equipment net	Inventory and others	Total
At January 1, 2015	(\$1,769,019)	(\$13,839)	(\$1,782,858)
Charged (credited) to the statement of income	(140,352)	(169,528)	(309,880)
At December 31, 2015	(1,909,371)	(183,367)	(2,092,738)
Charged to the statement of income	(152,363)	131,957	(20,406)
At December 31, 2016	(\$2,061,734)	(\$51,410)	(\$2,113,144)

Year in which the loss was generated	Restated figure	Year of expiration
2006	\$175,492	201
2007	48,267	201
2008	90,483	201
2009	41,715	201
2010	4,724	202
2011	3,342	202
2012	9,722	202
2013	3,234	202
2014	63,548	202
2015	28,834	202

At December 31, 2016 and 2015, no tax losses were recognized, as there was no certainty of the recoverability of \$47,947 and \$225,818, respectively.

# December 31 2015

\$259,119

### \$469,361

# Note 20 - Costs and expenses classified by type:

Cost of service, sales and administration are analyzed as follows:n:

	At December 31,	
	2016	2015
Cost of services:	+- · · · · ·	
Programming	\$2,173,641	\$1,900,794
Depreciation	1,864,027	1,623,013
Electric intake connections	1,464,450	1,239,058
abor - technical personnel	843,025	760,770
Advertising and promotion	371,910	372,623
inkages	279,834	204,121
Amortization	29,451	124,189
Sources of power	190,607	158,162
External work	106,485	93,164
Call traffic	44,756	39,475
Other minor	24,787	36,647
otal cost of service	\$7,392,973	\$6,552,016
Selling expenses		
abor and benefits	\$2,224,747	\$1,987,984
Aaintenance and conservation expenses	520,817	469,428
easing	382,119	342,230
Depreciation	185,589	160,235
ales commissions	176,444	122,929
lectrical power	100,151	88,519
ravel expenses	69,248	61,476
Preparation and delivery of statements of account	66,347	57,775
Stationery and office supplies	53,355	48,658
ransfer of securities	54,905	47,348
nsurance	62,524	39,904
ad debt reserve	90,137	8,669
ecurity and hygiene	26,923	24,942
ecurity services	23,979	22,516
Telephones	22,122	20,706
	-,	_0,, 00

Non-deductible items	
Training and recruiting	
Duties and licenses	
Recovery of equipment	
Fees	
Conventions	
Other expenses	
Total selling expenses	
Administration expenses	
Labor and benefits	
Advisory services	
Bank commissions	
Leasing	
Depreciation	
Security and hygiene	
Total administration expenses	
Cost of services, selling and administration expenses:	
Programming	
Labor and benefits (1)	
Depreciation	
Electric intake connections	
Maintenance and conservation expenses	
Amortization	
Leasing	
Advertising and promotion	
Linkages	

At	December 31,
2016	2015
99,811	70,847
21,065	16,985
21,283	15,039
21,137	14,827
8,284	11,651
9,183	3,882
18,824	65,100
\$4,286,944	\$3,721,501
\$201,898	\$178,175
145,230	98,669
68,988	60,064
17,144	15,355
14,631	12,632
2,123	1,967
\$450,014	\$366,862
\$2,173,641	\$ 1,900,794
3,269,670	2,926,929
2,064,247	1,795,880
1,464,450	1,239,058
520,817	469,428
29,451	124,189
399,263	357,585
371,910	372,623
279,834	204,121

	At December 3	31,
	2016	2015
Flastrical power	190,607	150 1/2
Electrical power		158,162
Sales commissions	176,444	122,929
Advisory services	145,230	98,669
External work	106,485	93,164
Electrical power	100,151	88,519
Travel expenses	69,248	61,476
Bank commissions	68,988	60,064
Preparation and delivery of statements of account	66,347	57,775
Stationery and office supplies	53,355	48,658
Transfer of securities	54,905	47,348
Call traffic	44,756	39,475
Insurance	62,524	39,904
Bad debt reserve	90,137	8,669
Security and hygiene	29,045	26,909
Security services	23,979	22,516
Telephones	21,122	20,706
Non-deductible items	99,811	70,847
Training and recruiting	21,065	16,985
Duties and licenses	21,283	15,039
Fees	8,284	11,651
Recovery of equipment	21,137	14,827
Freight	27,950	19,851
Conventions	9,183	3,882
Other expenses	44,612	101,747
Total	\$12,129,931	\$10,640,379

(1) Following is a breakdown of personnel compensation and benefits:

	At December 31,		
	2016	2015	
Wages, benefits and bonuses	\$2,018,150	\$1,838,763	
Taxes and duties	591,305	493,627	
Commissions	633,710	573,091	
Employees' statutory profit sharing	26,505	21,448	
	\$3,269,670	\$2,926,929	

# Note 21 - Analysis of other income - Net:

	At December 31,		
	2016	2015	
Other income			
Cancellation of provisions	\$ 13,812	\$35,885	
Petty cash surpluses	3,355	2,595	
Restatement of taxes	697	199	
Supplier rebates	2,463	32,637	
Sale of fixed assets	-	26,524	
Recovery of insurance following claims	-	12,806	
Other minor expenses	43,193	41,751	
Total other income	63,520	152,397	
Other expenses:			
Fixed asset sales	12,053	-	
Total other income, net.	\$51,467	\$152,397	

# Note 22 - Financial income and expenses

	At December 31,		
	2016	2015	
Interest expenses:			
- Interest on bank loans	(\$187,598)	(\$140,518)	
-Exchange loss	(177,899)	(101,683)	
Financial expenses	(365,497)	(242,201)	
Financial income			
- Interest income on short-term bank deposits	185,723	\$131,330	
- Interest income on loans to related parties (Note 24)	52,344	33,390	
Financial income	238,067	164,720	
Total	(\$127,430)	(\$77,481)	

# Note 23 - Commitments and Contingencies:

### 1. Commitments

### 1.1. Concessions

In accordance with the terms and conditions of the concessions, the subsidiary companies holding concession titles granted by the SCT to operate the services must comply with certain obligations.

Failure to comply with said obligations could lead to sanctions. In addition, the Group's concessions are subject to rescission for different reasons, including interruption of the service, failure to comply with the obligations or conditions established in the concession titles, the assignment or transfer of concession rights or failure to pay the agreed upon consideration to the federal government.

Under any of those assumptions, the concession could be canceled without the need for the government to pay

Mega Cable, S.A. de C.V. any kind of compensation. If the SCT revokes any of the Group's concessions, it would be unable to operate in the area covered by the concession or to obtain new concessions to operate in that or any other area for a period of five years.

Rescission of any of the Company's concessions would have a significant adverse effect on its activities, financial position and operating income.

### 1.2. Contractual

The Group has obligations guaranteed by Mega Cable and some of its subsidiaries, owing to loan agreements with financial entities.

notifications have been received from the General Major Taxpayer Office (SAT) containing tax assessments totaling \$4,172,391 payable by the subsidiaries Telefonía por Cable, S. A. de C. V. and Mega Cable, S. A. de C. V. covering income tax, and \$292,907 corresponding to excise tax (IEPS from Spanish), surcharges and fines for the 2008, 2009 and 2011 tax periods. However, Group Management and its attorneys have stated that there is every likelihood of a judge handing down a favorable resolution in the event the matter has to be settled in court.

Said loan includes clauses prohibiting the Group from At the date of issuance of these financial statements, conducting activities such as selling fixed assets and merging with third parties (except with previous notification of and approval from the financial entity). Additionally, the loan agreement requires compliance with certain financial ratios. At December 31, 2016 and 2015, the Group had complied with all of its contractual commitments.

### 2. Contingencies

In the event of an audit by the Tax Administration, 'the authorities could encounter discrepancies in the criteria applied by the Group in determining its taxes. The Tax Authorities have reported no inconsistencies with the taxes determined and paid by the Group, except for the following instance:

## Note 24 - Related parties:

a) The main balances with related parties are shown below:

			December 31,	
Entity	Type of relationship	Item	2016	2015
Long-term accounts receivable:				
Grupo de Telecomunicaciones de Alta Capacidad, S.A.P.I. de C. V. (GTAC) <sup>(1)</sup>	Joint business	Loan made	\$990,195	\$621,213
Grupo de Telecomunicaciones de Alta Capacidad, S.A.P.I. de C. V. (GTAC) <sup>(2)</sup>	Joint business	Advances	16,705	14,563
Total			\$1,006,900	\$635,776
Accounts payable by:				
Grupo de Telecomunicaciones de Alta Capacidad, S.A.P.I. de C. V. (GTAC) <sup>(3)</sup>	Joint business	Lease granted	\$838,821	\$790,469
Less short-term accounts payable			(137,043)	(130,459)
Total long-term accounts payable			\$701,778	\$660,010

<sup>(1)</sup> The long-term account receivable at December 31, 2016 The effective income tax rate for 2016 and 2015 is 6.33% and and 2015 pertains to a loan made to the associate GTAC with a 5.40%, respectively. At December 31, 2016 and 2015, the fair value of the account receivable is \$961,986 and \$654,493, credit line of up to \$688,217. The loan matures on December respectively and it is located on level 2 of fair value. 31, 2021 and is subject to monthly interest at the 28-day interbank rate plus 2 percentage points.

corresponds to advances for network (fiber optics) maintenance in order to qualify as financial leasing. See Note 16, point b. provided by the Group to its joint business GTAC.

<sup>(3)</sup> The account payable at December 31, 2016 and 2015 corresponds to the capacity agreement signed with GTAC for telecommunications services. That agreement specifies that over the next 18 years, the Group will make annual payments of \$41,400, increasing annually on the basis of the Fair value of the account payable at December 31, 2016 National Consumer Price Index (NCPI). It also establishes that payments for years 10 and 18 may be made in advance. That account payable also corresponds to financial leasing additions acquired by a subsidiary of the Group, which are paid over 10 years, as per present value.

<sup>(2)</sup> The account receivable at December 31, 2016 and 2015 There is compliance with the requirements specified in IAS 17

The implicit annual interest rate determined for the payments to be made by the Group is the lesser of the TIIE plus 1.22 and 6%. At December 31, 2016 and 2015, the average interest rate was 4.64% and 4.53%, respectively.

and 2015 is \$970,456 and \$885,350, respectively, based on discounted cash flows using the rate calculated by management and are on level 2 in the hierarchy of fair value.

d) Loans to related parties

	December 31	-,
	2016	2015
Total loans to related parties (1):		
At January 1	\$621,213	\$645,432
Loans made in the year	316,638	52,137
Loan payments collected	-	(76,676)
Interest collected		(33,070)
Interest charged	52,344	33,390
At December 31	\$990,195	\$621,213

(1) See point a).1) above.

b) The following operations were conducted during the year:

		December 31,		
Entity	Type of relationship	Item	2016	2015
Grupo de Telecomunicaciones de Alta Capacidad, S.A.P.I. de C.V. (GTAC)	Joint business	Interest income	\$52,344	\$33,390
Grupo de Telecomunicaciones de Alta Capacidad, S.A.P.I. de C.V. (GTAC)	Joint business	Maintenance	\$ 69,905	\$46,000

Goods are acquired from the joint business in regular commercial terms and conditions

### c) Key personnel compensation

Key personnel include the directors and members of the Executive Committee. Compensation paid or payable to these executives for their services is as follows:

	December 31,			
	2016	2015		
Short-term benefits	\$51,887	\$45,264		
Termination benefits	5,587	5,427		
	\$57,474	\$50,691		

# Note 25 – Financial information by operating segment:

The CEO is the maximum decision-making authority as The result of interest earned and lost is not assigned to the concerns Group operations. Consequently, management has segments, since that is the responsibility of the treasury, which determined the operating segments to be reported based manages the Group liquidity. on internal management reports reviewed by the Board of Information by business segment is reported on the basis of

Directors when making strategic business decisions. the information used by the Operations Committee in making The CEO analyzes the business from a geographic and product strategic and operating decisions. An operating segment is perspective. At December 31, 2016 and 2015, there were no defined as a component of an entity on which there is separate changes arising from this analysis. financial information which is evaluated on a regular basis. The income of Group segments is as follows

The CEO assesses the performance of the operating segments Cable based on the adjusted UAFIDA (profit before interest, taxes, depreciation and amortization, a form of measurement not allowed under IFRS; however, it is used by the Group). Includes the operation of cable television systems in several Determination of the UAFIDA excludes nonrecurring expenses states of Mexico and derives revenues primarily from basic and premium services. This segment also includes installation of operating segments. fees from cable subscribers, pay-per-view fees and local and national advertising sales.

For the years ended December 31, 2016 and 2015, there are no outstanding balances on loans made to key management personnel.

### Internet

Includes high-speed Internet services provided to residential and commercial customers.

### Telephony

Although the Telephony segment does not comply with the quantitative limits established under IFRS 8 for separate reporting, management has done so because it considers that potential growth of this segment means it will contribute significantly to Group revenue in the future. Telephony receives IFRS 8 requires disclosure of assets and liabilities pertaining its revenue from fixed digital telephony of the Internet protocol and from services rendered to residential and commercial customers.

### **Business**

focused on different segments of connectivity outfitting, external customers, as no inter-segment sales are conducted. administrative services and content.

### Other segments

Represents segments individually amounting less than 10% of the consolidated total. Others includes the production of TV programs and broadcasting, distribution services from multiple points and channels (MMDS), virtual private network and other network services.

Corporate costs are distributed among the different business segments.

to one segment, if measurement is regularly provided to the decision making body; however, with respect to the Group, the Operations Committee evaluates only the performance of the operating segments based on an analysis of income, operating profit and assets, but not of each segment's liabilities.

Consists of the Metrocarrier, MCM, Ho1a and PCTV units, Income reported by the Group represents income obtained from

	Cable	Internet	Telephony	Business	Other (*)	Total Consolidated
Income	\$6,843,989	\$3,500,561	\$1,360,470	\$2,759,128	\$92,637	\$14,556,785
Costs and expenses	4,948,711	2,689,089	1,025,676	1,791,586	185,317	10,640,379
Profit before other income	1,895,278	811,472	334,794	967,542	(92,680)	3,916,406
Other income	98,479	1,136	(43)	17,958	34,867	152,397
Operating profit	1,993,757	812,608	334,751	985,500	(57,813)	4,068,803
Financing costs, exchange fluctuation						(77,481)
Taxes on income						(708,717)
Consolidated net income						3,282,605

(\*) The "Other" segment is mainly comprised of income from advertising, metrocarrier, megacanai, etc.

Presentation by the segments disclosed above is the same as As a result, said information is not shown distributed in that used by management in its periodic review processes of each of the segments reported. Operating income is the key the Company's performance. performance indicator for management, which is reported monthly to the Board of Directors.

Taxes and financing costs are handled at the Group level and not within each of the segments reported.

### 25.1. Income and results per segment:

		December 31, 2016					
	Cable	Internet	Telephony	Business	Other (*)	Total Consolidated	
Income	\$ 7,836,103	\$ 4,466,662	\$ 1,484,936	\$3,084,911	\$ 129,814	\$17,002,426	
Costs and expenses	5,603,825	3,189,025	1,060,187	2,202,508	74,386	12,129,931	
Profit before other income	2,232,278	1,277,637	424,749	882,403	55,428	4,872,495	
Other income	38,245	204	144	9,708	3,166	51,467	
Operating profit	2,270,523	1,277,841	424,893	892,111	58,594	4,923,962	
Financing costs, exchange fluctuation						(127,430)	
Taxes on income						(677,055)	
Consolidated net income						4,119,477	

### 25.2 Other information by business segment:

	December 31, 2016					
	Cable	Internet	Digital Telephony	Business	Other (*)	Total Consolidated
Property, networks and equipment per segment	\$16,484,057	\$3,456,184	\$655,945	\$1,043,824	\$131,476	\$21,771,486
Acquisitions for the year of property, networks and equipment	\$ 3,796,757	\$ 421,454	\$229,455	\$ 321,254	\$ 293,726	\$5,062,646
Depreciation and amortization of fixed assets	\$1,704,892	\$130,064	\$17,262	\$206,966	\$5,010	\$2,064,194

December 31, 2015					
Cable	Internet	Digital Telephony	Business	Other (*)	Total Consolidated
\$13,192,676	\$2,587,377	\$654,918	\$1,087,781	\$127,079	\$17,649,831
\$3,613,200	\$376,293	\$54,634	\$348,692	\$701,823	\$5,094,642
\$1,435,483	\$133,266	\$19,683	\$195,081	\$12,367	\$1,795,880
	\$13,192,676 \$3,613,200	\$13,192,676 \$2,587,377 \$3,613,200 \$376,293	CableInternetDigital Telephony\$13,192,676\$2,587,377\$654,918\$3,613,200\$376,293\$54,634	Cable         Internet         Digital Telephony         Business           \$13,192,676         \$2,587,377         \$6554,918         \$1,087,781           \$3,613,200         \$376,293         \$54,634         \$348,692	Cable         Internet         Digital Telephony         Business         Other (*)           \$13,192,676         \$2,587,377         \$654,918         \$1,087,781         \$127,079           \$3,613,200         \$376,293         \$54,634         \$348,692         \$701,823

Some of the fixed assets included in the cable segment are also used in other segments, such as Internet and telephone; however, the cost of said assets is assigned only to cable.

### 25.3 Information by geographic location:

a. Analysis of net income by geographic location:

	Total service income At December 31,		
State	2016	2015	
Jalisco	\$2,038,583	\$1,781,193	
Sonora	1,713,828	1,498,208	
Sinaloa	1,436,045	1,244,898	
Veracruz	1,281,358	1,149,093	
Puebla	1,282,717	1,057,126	
Michoacán	1,136,080	948,031	
Guanajuato	1,201,109	981,181	
Estado de México	1,145,564	908,929	
Durango y Coahuila	887,363	757,810	
Ciudad de México	2,410,480	2,169,197	
Querétaro	592,343	474,001	
Nayarit	349,889	317,525	
Chiapas	392,066	319,643	
Baja California Sur	233,418	192,812	
Oaxaca	190,738	165,721	
Colima	175,833	146,536	
Zacatecas	178,155	139,045	
Morelos	80,498	66,579	

At D	December 31
2016	2015
57.396	49,105
42,800	35,223
47,764	58,981
84,864	38,324
21,426	18,627
5,739	5,236
4,928	4,816
11,442	28,945
\$17,002,426	\$14,556,785
	2016 57,396 42,800 47,764 84,864 21,426 5,739 4,928 11,442

Total property ne equipment Dec		networks and equipment December 31,		
2016	2015	2016	2015	
\$ 6,503,523	\$5,355,112	\$806,199	\$2,079,005	
1,909,498	1,637,060	399,098	331,066	
1,539,362	1,334,708	357,432	282,741	
1,923,952	1,335,706	915,050	354,809	
1,579,806	1,386,773	333,463	361,159	
1,566,120	1,201,697	408,498	340,867	
1,491,132	1,152,301	437,913	343,980	
1,168,407	979,515	317,103	254,298	
979,506	698,962	313,393	230,384	
951,690	665,798	330,625	162,960	
517,729	442,229	114,817	96,595	
271,368	251,347	53,367	42,293	
306,382	290,345	48,239	45,875	
277,909	259,294	35,267	42,252	
250,395	216,827	50,346	38,126	
208,779	152,488	75,544	30,263	
124,059	111,389	20,687	25,986	
81,953	74,413	10,008	6,439	
87,295	75,433	22,907	21,847	
32,621	28,434	12,690	3,697	

			Decembe	
State	2016	2015	2016	2015
Jalisco	\$ 6,503,523	\$5,355,112	\$ 806,199	\$2,079,005
Sonora	1,909,498	1,637,060	399,098	331,066
Sinaloa	1,539,362	1,334,708	357,432	282,741
Puebla	1,923,952	1,335,706	915,050	354,809
Veracruz	1,579,806	1,386,773	333,463	361,159
Ciudad de México	1,566,120	1,201,697	408,498	340,867
Guanajuato	1,491,132	1,152,301	437,913	343,980
Durango y Coahuila	1,168,407	979,515	317,103	254,298
Michoacán	979,506	698,962	313,393	230,384
Querétaro	951,690	665,798	330,625	162,960
Chiapas	517,729	442,229	114,817	96,595
Colima	271,368	251,347	53,367	42,293
Baja California Sur	306,382	290,345	48,239	45,875
Oaxaca	277,909	259,294	35,267	42,252
Nayarit	250,395	216,827	50,346	38,126
Zacatecas	208,779	152,488	75,544	30,263
Guerrero	124,059	111,389	20,687	25,986
Morelos	81,953	74,413	10,008	6,439
Chihuahua	87,295	75,433	22,907	21,847
Other minor	32,621	28,434	12,690	3,697
Total consolidated	\$21,771,486	\$17,649,831	\$5,062,646	\$5,094,642

### Total service income At December 31

# Adquisitions of property,

b. Analysis of income from services provided to external customers per product:

	December 31,		
	2016	2015	
Cable segment			
Cable Basic	\$3,558,666	\$3,800,257	
Cable Lifeline	2,184,081	1,910,648	
Cable Premier	1,805,290	972,194	
Other services	288,066	160,890	
Total cable segment	\$ 7,836,103	\$6,843,989	
Internet segment			
High-speed residential Internet	\$4,077,067	\$3,214,189	
High-speed commercial Internet	389,595	286,372	
Total Internet segment	\$ 4,466,662	\$3,500,561	
Digital telephony segment			
Residential telephony	\$ 1,333,926	\$ 1,221,314	
Commercial telephony	151,010	139,156	
Total digital telephony segment	\$ 1,484,936	\$ 1,360,470	
Business segment			
Metrocarrier	\$ 654,754	\$ 480,801	
MCM	722,949	618,382	
Ho1a	1,419,331	1,201,858	
PCTV	287,877	458,087	
Other	129,814	92,637	
Total business segment and others	\$ 3,214,725	\$ 2,851,765	
Total consolidated	\$ 17,002,426	\$ 14,556,785	

# Note 26 - Authorization to issue consolidated financial statements:

Issuance of the consolidated financial statements and the notes thereto was authorized by Lic. Enrique Yamuni Robles (CEO) and C.P. Luis Antonio Zetter Zermeño (CFO) on April 27, 2016 for approval by the Audit Committee and the Board of Directors. These financial statements will be submitted at a Shareholders' Meeting for approval.

# Glossary

Our glossary is available on page: http://inversionistas.megacable.com.mx/glosario.php

